

COMPASS

Acadiana
Market Report
2024 Q3



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Acadiana: This region is comprised of Acadia, St Landry, St Martin, Lafayette, Iberia, and Vermilion Parishes.

Out of Parish: This would include Acadia, St Landry, St Martin, Iberia, and Vermilion Parishes – all Parishes in Acadiana EXCEPT Lafayette Parish

Q1: First quarter of the year (January-March)

Q2: Second quarter of the year (April-June)

Q3: Third quarter of the year (July-September)

Q4: Fourth quarter of the year (October-December)

Unit: Accounts for one transaction.

Dollar Volume: The total of all Sales Prices.

Number Active: The number of listings for sale which are currently being marketed but do not yet have a purchase agreement. This number is pulled as of the last day of the report month.

Number Pending: The number of current listings for which a contract has been signed but not yet closed. This number is pulled as of the last day of the report month.

Number Sold: The number of properties that have gone to a closing in the last month.

Average Days on Market (DOM): The average marketing period of currently active listings.

List/Sold Price %: When a property is listed on the market, the list price may change couple times before it gets sold. List/Sold Price % represents the percentage difference between sold price and list price of sold properties.

Resale/Existing: Residential properties that are 1 year or older.

New Construction: Residential properties that are proposed construction, under construction, and new construction >1 year old.

Average Sales Price: The average price for which a property sold.

Months of Inventory: An estimate of how fast listings are currently selling measured in months. *(For example, if 100 properties sell per month and there are 800 properties for sale – there is an 8 month supply of inventory before counting the additional properties that will come on the market.)*

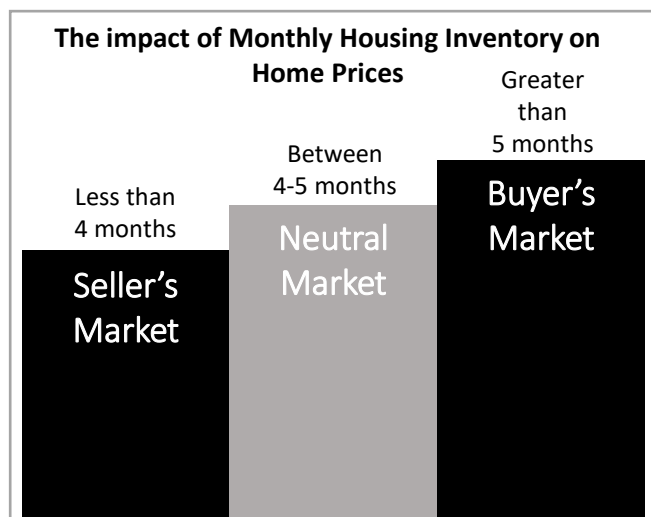
Market Penetration: The extent to which a company is recognized in a particular market.

Year to Date (YTD): a term covering the period between the beginning of the year and the present

Seller's Market: occurs when the housing demand exceeds the supply

Neutral Market: the number of buyers and sellers in the marketplace are equalized

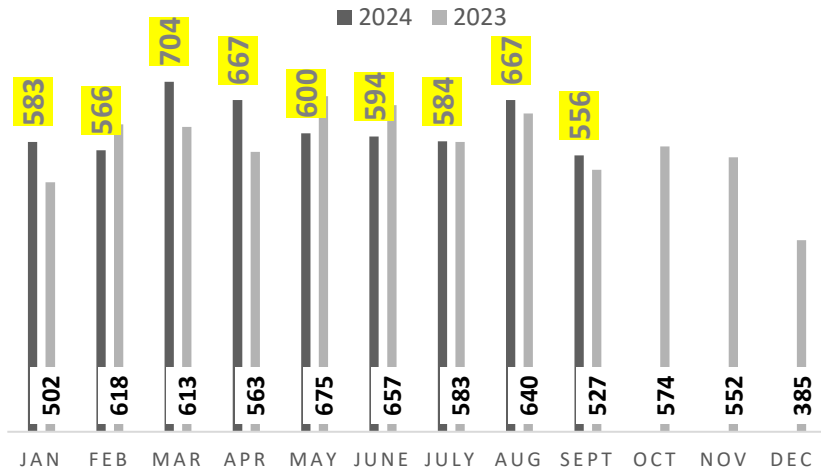
Buyer's Market: housing market where the supply exceeds the demand



Acadiana



Acadiana New Listings

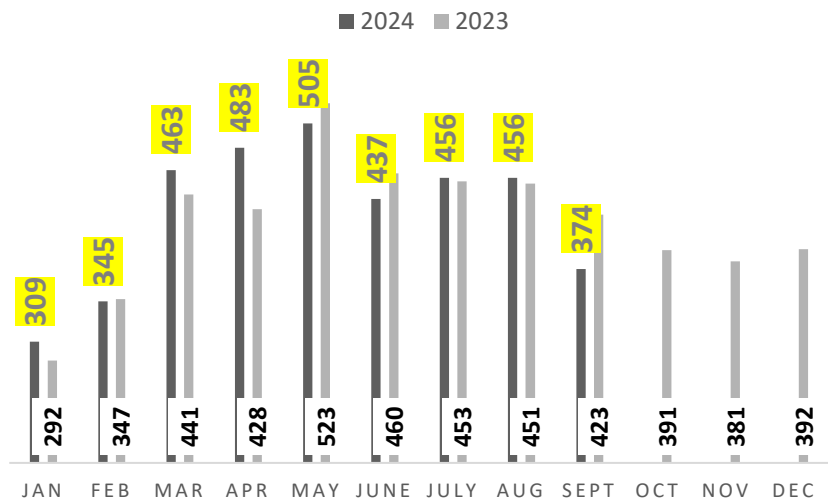


In September 2024 there were 556 new Residential listings in Acadiana. That is an **increase** of 5% from new listings in September of 2023 but a **decrease** of 17% from new listings in August 2024. Total for 2024 YTD is 5,521 versus 5,378 in 2023 which is a 3% **increase**.

* Any listing with a List date within the reported month range is considered a New Listing.

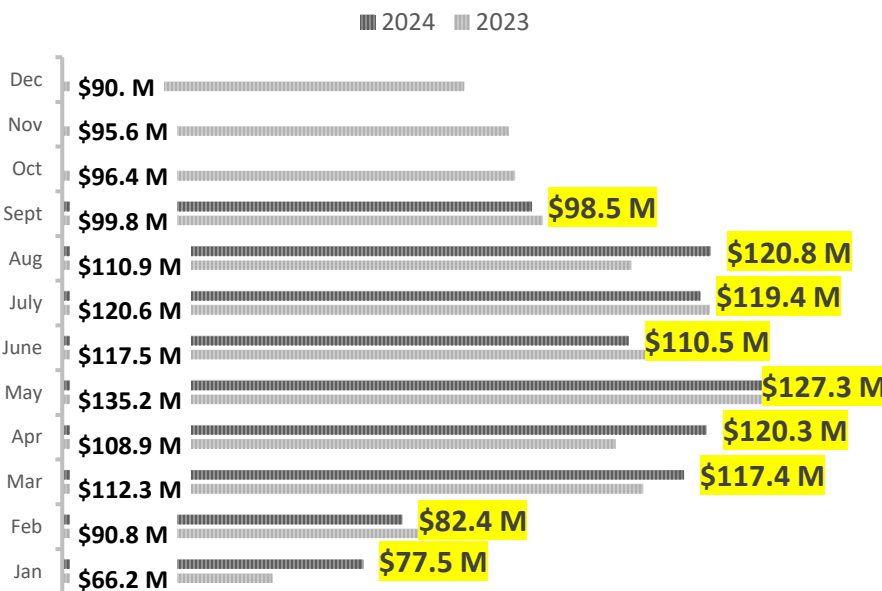
Acadiana Closed Sales

In September 2024 there were 374 total Residential sales in Acadiana. That is a **decrease** of 12% from units sold in September of 2023, and a **decrease** of 18% from units sold in August 2024. Total for 2024 YTD is 3,828 versus 3,818 in 2023 which is a <1% **increase**. Average days on market in the month of September across Acadiana was 76.



Acadiana Dollar Volume

In September 2024, the total Residential closed volume was \$98,503,588 across Acadiana. That is a 1% **decrease** from September 2023, and a **decrease** of 18% from August 2024. Total for 2024 YTD is \$974,134,085 versus \$962,188,054 in 2023 which is a 1% **increase**. Average Sales Price in September across Acadiana was \$263,378.



Acadiana Price Points – September 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	20	4	1.8
\$20,000-\$29,999	29	13	4.0
\$30,000-\$39,999	38	10	2.4
\$40,000-\$49,999	27	18	6.0
\$50,000-\$59,999	50	22	4.0
\$60,000-\$69,999	47	36	6.9
\$70,000-\$79,999	66	31	4.2
\$80,000-\$89,999	57	30	4.7
\$90,000-\$99,999	74	40	4.9
\$100,000-\$109,999	61	25	3.7
\$110,000-\$119,999	71	30	3.8
\$120,000-\$129,999	77	55	6.4
\$130,000-\$139,999	98	52	4.8
\$140,000-\$149,999	88	42	4.3
\$150,000-\$159,999	108	36	3.0
\$160,000-\$169,999	96	50	4.7
\$170,000-\$179,999	127	48	3.4
\$180,000-\$189,999	143	63	4.0
\$190,000-\$199,999	120	54	4.1
\$200,000-\$219,999	303	114	3.4
\$220,000-\$239,999	438	182	3.7
\$240,000-\$259,999	378	170	4.0
\$260,000-\$279,999	242	118	4.4
\$280,000-\$299,999	173	111	5.8
\$300,000-\$349,999	263	197	6.7
\$350,000-\$399,999	212	111	4.7
\$400,000-\$449,999	102	74	6.5
\$450,000-\$499,999	78	66	7.6
\$500,000-\$549,999	61	33	4.9
\$550,000-\$599,999	39	30	6.9
\$600,000-\$699,999	44	44	9.0
\$700,000-\$799,999	34	31	8.2
\$800,000-\$899,999	19	29	13.7
\$900,000-\$999,999	12	19	14.3
\$1,000,000 & over	33	51	13.9
	3828	2039	4.8

\$0 - \$149,999:

21% of all sales reported in this range

20% of all active listings

803 total sales vs 408 actives

4.57 - month supply of inventory

\$150,000 - \$299,999:

56% of all sales reported in this range

46% of all active listings

2128 total sales vs 946 actives

4.00 - month supply of inventory

\$300,000 and above:

23% of all sales reported in this range

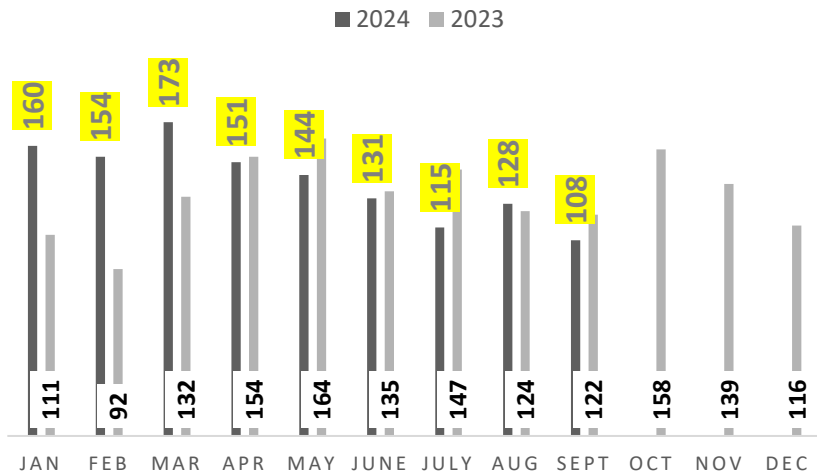
34% of all active listings

897 total sales vs 685 actives

6.87 - month supply of inventory



Acadiana New Construction New Listings

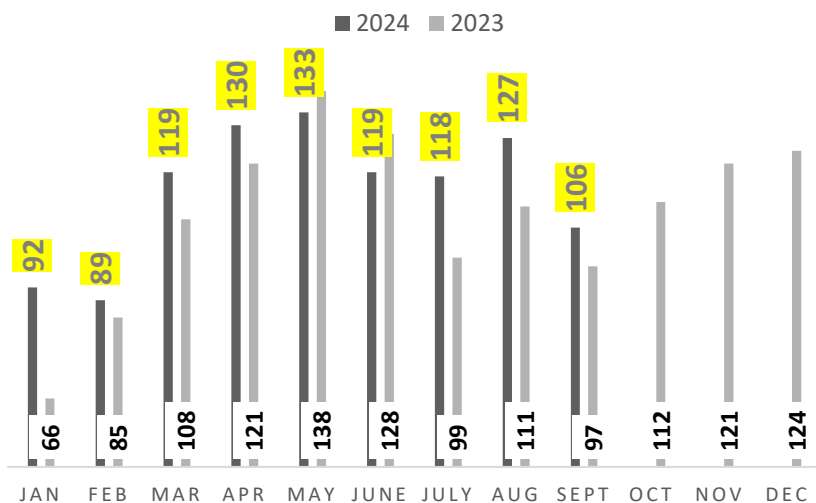


In September 2024 there were 108 new construction listings in Acadiana. That is a **decrease** of 11% from new listings in September 2023, and a **decrease** of 16% from new listings in August 2024. Total for 2024 YTD is 1,264 versus 1,181 in 2023 which is a 7% **increase**.

* Any listing with a List date within the reported month range is considered a New Listing.

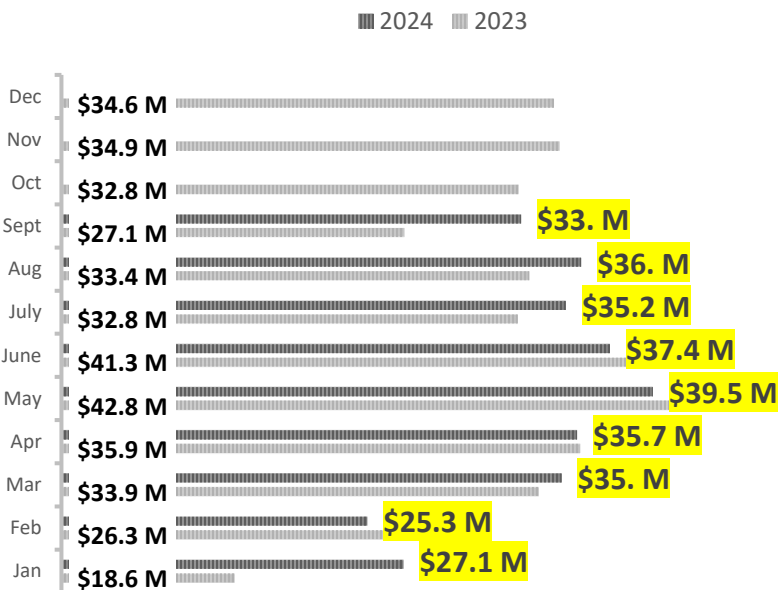
Acadiana New Construction Closed Sales

In September 2024 there were 106 total new construction sales in Acadiana. That is an **increase** of 8% from units sold in September of 2023, but a **decrease** of 17% from units sold in August 2024. Total for 2024 YTD is 1,033 versus 953 in 2023 which is an 8% **increase**. Average days on market in the month of September for new construction across Acadiana was 118.



Acadiana New Construction Dollar Volume

In September 2024, the total new construction closed volume was \$32,959,154 across Acadiana. That is a 27% **increase** from September 2023, but a **decrease** of 8% from August 2024. Total for 2024 YTD is \$304,161,558 versus \$292,166,293 in 2023 which is a 4% **increase**. Average Sales Price in September for new construction across Acadiana was \$310,935.



Acadiana New Construction Price Points – September 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	1	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	1	0	0.0
\$150,000-\$159,999	1	2	18.0
\$160,000-\$169,999	2	1	4.5
\$170,000-\$179,999	1	3	27.0
\$180,000-\$189,999	27	12	4.0
\$190,000-\$199,999	17	15	7.9
\$200,000-\$219,999	102	39	3.4
\$220,000-\$239,999	228	86	3.4
\$240,000-\$259,999	194	86	4.0
\$260,000-\$279,999	117	44	3.4
\$280,000-\$299,999	74	39	4.7
\$300,000-\$349,999	94	84	8.0
\$350,000-\$399,999	74	36	4.4
\$400,000-\$449,999	21	19	8.1
\$450,000-\$499,999	21	18	7.7
\$500,000-\$549,999	17	15	7.9
\$550,000-\$599,999	7	12	15.4
\$600,000-\$699,999	11	10	8.2
\$700,000-\$799,999	8	12	13.5
\$800,000-\$899,999	5	8	14.4
\$900,000-\$999,999	4	6	13.5
\$1,000,000 & over	7	8	10.3

\$0 - \$149,999:

0% of all sales reported in this range

0% of all active listings

1 total sales vs 1 actives

9.00 - month supply of inventory

\$150,000 - \$299,999:

74% of all sales reported in this range

59% of all active listings

763 total sales vs 327 actives

3.36 - month supply of inventory

\$300,000 and above:

26% of all sales reported in this range

41% of all active listings

269 total sales vs 228 actives

7.63 - month supply of inventory

1033

556

4.8



	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	5378	5521	3%
Closed Sales	3818	3828	0%
Days on Market	62	77	25%
Average Sales Price	\$256,089	\$262,120	2%

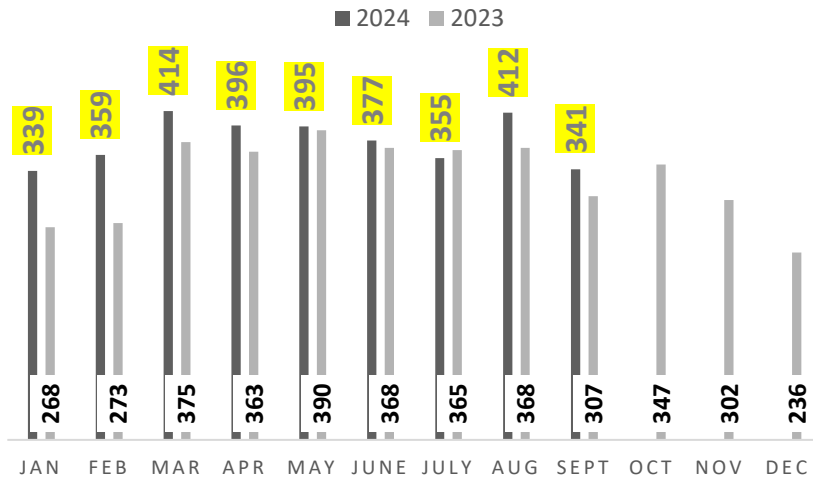
Acadiana New Construction Recap – 2024 vs 2023

	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	1181	1264	7%
Closed Sales	953	1033	8%
Days on Market	114	106	-6%
Average Sales Price	\$305,233	\$294,601	-3%

Lafayette Parish



Lafayette New Listings

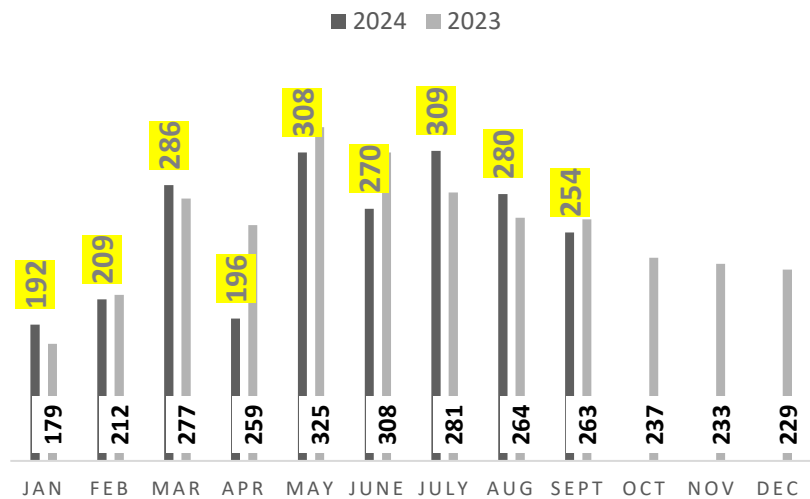


In September 2024 there were 341 new Residential listings in in Lafayette Parish. That is an **increase** of 10% from new listings in September 2023 but a **decrease** of 12% from new listings in August 2024. Total for 2024 YTD is 3,388 versus 3,077 in 2023 which is an **9% increase**.

* Any listing with a List date within the reported month range is considered a New Listing.

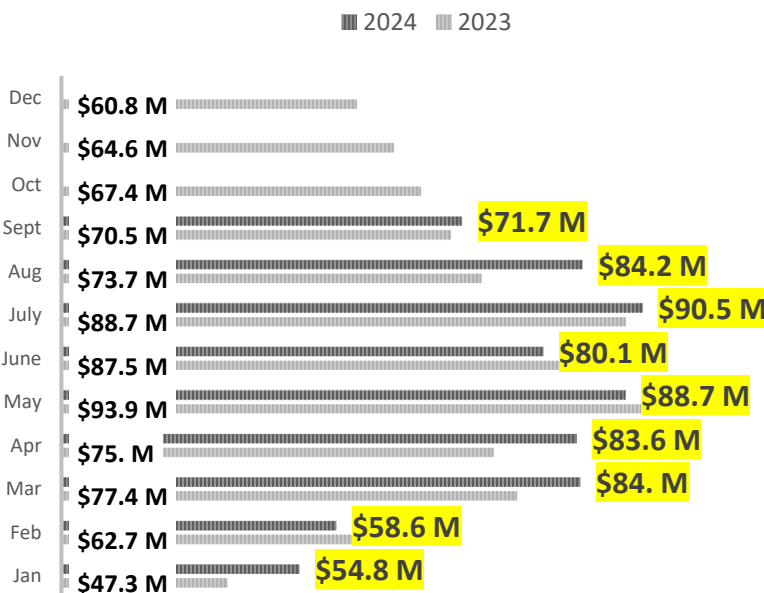
Lafayette Closed Sales

In September 2024 there were 254 total Residential sales in Lafayette Parish. That is a **decrease** of 3% from units sold in September of 2023, and a **decrease** of 9% from units sold in August 2024. Total for 2024 YTD is 2,304 versus 2,368 in 2023 which is a **3% decrease**. Average days on market in the month of September in Lafayette Parish was 63.



Lafayette Dollar Volume

In September 2024, the total Residential closed volume was \$71,667,473 in Lafayette Parish. That is a **2% increase** from September 2023, but a **decrease** of 15% from August 2024. Total for 2024 YTD is \$696,150,198 versus \$676,907,743 in 2023 which is a **3% increase**. Average Sales Price in September in Lafayette Parish was \$282,155.



Lafayette Parish Price Points – September 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	1	0	0.0
\$20,000-\$29,999	2	0	0.0
\$30,000-\$39,999	4	1	2.3
\$40,000-\$49,999	8	1	1.1
\$50,000-\$59,999	10	3	2.7
\$60,000-\$69,999	13	5	3.5
\$70,000-\$79,999	29	2	0.6
\$80,000-\$89,999	26	9	3.1
\$90,000-\$99,999	27	13	4.3
\$100,000-\$109,999	32	9	2.5
\$110,000-\$119,999	24	6	2.3
\$120,000-\$129,999	25	16	5.8
\$130,000-\$139,999	45	16	3.2
\$140,000-\$149,999	34	14	3.7
\$150,000-\$159,999	42	13	2.8
\$160,000-\$169,999	51	17	3.0
\$170,000-\$179,999	74	14	1.7
\$180,000-\$189,999	88	32	3.3
\$190,000-\$199,999	76	21	2.5
\$200,000-\$219,999	182	53	2.6
\$220,000-\$239,999	285	104	3.3
\$240,000-\$259,999	277	120	3.9
\$260,000-\$279,999	196	85	3.9
\$280,000-\$299,999	124	79	5.7
\$300,000-\$349,999	202	147	6.5
\$350,000-\$399,999	169	75	4.0
\$400,000-\$449,999	82	52	5.7
\$450,000-\$499,999	68	45	6.0
\$500,000-\$549,999	51	23	4.1
\$550,000-\$599,999	31	25	7.3
\$600,000-\$699,999	41	30	6.6
\$700,000-\$799,999	29	26	8.1
\$800,000-\$899,999	18	22	11.0
\$900,000-\$999,999	11	17	13.9
\$1,000,000-\$1,499,999	24	21	7.9
\$1,500,000-\$1,999,999	1	9	81.0
\$2,000,000 & over	2	8	36.0
	2404	1133	4.2

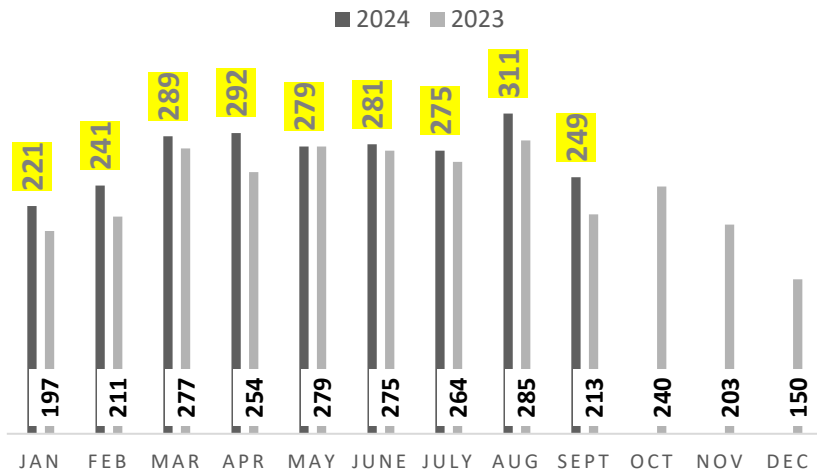
\$0 - \$149,999:
 12% of all sales reported in this range
 8% of all active listings
 280 total sales vs 95 actives
 3.05 - month supply of inventory

\$150,000 - \$299,999:
 58% of all sales reported in this range
 47% of all active listings
 1395 total sales vs 538 actives
 3.47 - month supply of inventory

\$300,000 and above:
 30% of all sales reported in this range
 44% of all active listings
 729 total sales vs 500 actives
 4.80 - month supply of inventory



Lafayette Resale Homes New Listings

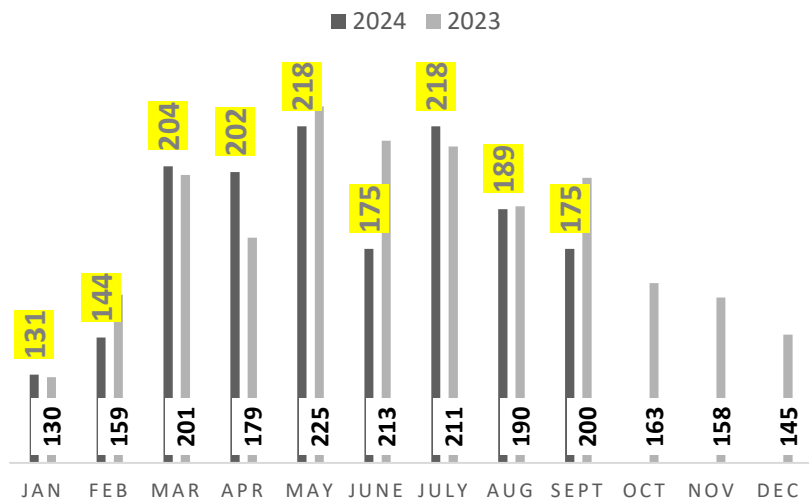


In September 2024 there were 249 Residential resale new listings in Lafayette Parish. That is an **increase** of 14% from resale new listings in September 2023 but a **decrease** of 20% from resale new listings in August 2024. Total for 2024 YTD is 2,438 versus 2,255 in 2023 which is an **8% increase**.

* Any listing with a List date within the reported month range is considered a New Listing.

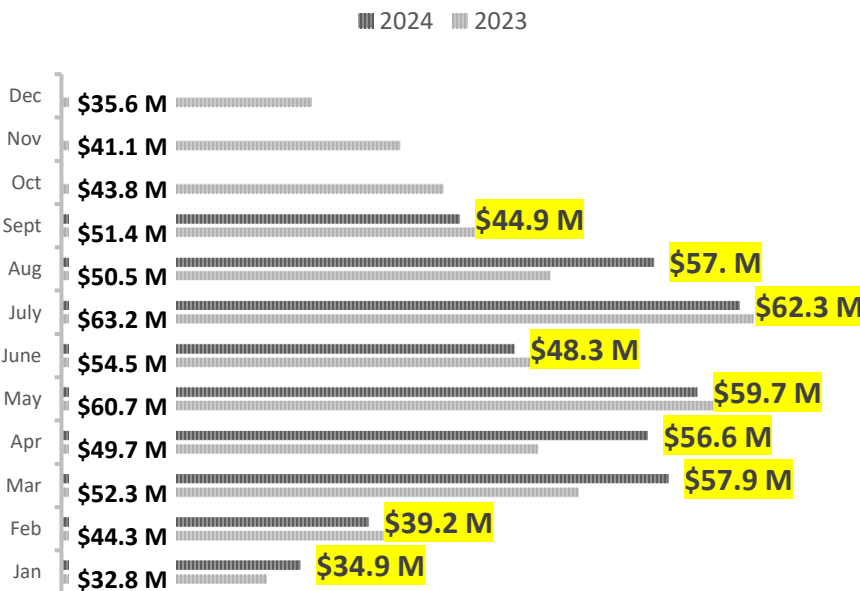
Lafayette Resale Homes Closed Sales

In September 2024 there were 175 total Residential resales in Lafayette Parish. That is a **decrease** of 13% from resale units sold in September of 2023, and a **decrease** of 7% from resale units sold in August 2024. Total for 2024 YTD is 1,656 versus 1,708 in 2023 which is a **3% decrease**. Average days on market in the month of September for resales in Lafayette Parish was 44.



Lafayette Resale Homes Dollar Volume

In September 2024, the total Residential resale closed volume for resales was \$44,852,784 in Lafayette Parish. That is a **decrease** of 21% from August 2024, and a **decrease** of 21% from August 2024. Total for 2024 YTD is \$460,634,068 versus \$459,526,305 in 2023 which is a **<1% increase**. Average Sales Price in September for resales in Lafayette Parish was \$256,301.



Lafayette Parish Resale Homes Price Points – September 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	1	0	0.0
\$20,000-\$29,999	2	0	0.0
\$30,000-\$39,999	4	1	2.3
\$40,000-\$49,999	8	1	1.1
\$50,000-\$59,999	10	3	2.7
\$60,000-\$69,999	13	5	3.5
\$70,000-\$79,999	29	2	0.6
\$80,000-\$89,999	26	9	3.1
\$90,000-\$99,999	27	13	4.3
\$100,000-\$109,999	32	9	2.5
\$110,000-\$119,999	24	6	2.3
\$120,000-\$129,999	25	16	5.8
\$130,000-\$139,999	45	16	3.2
\$140,000-\$149,999	34	12	3.2
\$150,000-\$159,999	42	11	2.4
\$160,000-\$169,999	49	17	3.1
\$170,000-\$179,999	74	14	1.7
\$180,000-\$189,999	64	24	3.4
\$190,000-\$199,999	68	15	2.0
\$200,000-\$219,999	142	38	2.4
\$220,000-\$239,999	161	57	3.2
\$240,000-\$259,999	141	50	3.2
\$260,000-\$279,999	93	45	4.4
\$280,000-\$299,999	60	46	6.9
\$300,000-\$349,999	123	71	5.2
\$350,000-\$399,999	99	43	3.9
\$400,000-\$449,999	61	33	4.9
\$450,000-\$499,999	48	27	5.1
\$500,000-\$549,999	34	10	2.6
\$550,000-\$599,999	24	13	4.9
\$600,000-\$699,999	30	22	6.6
\$700,000-\$799,999	22	16	6.5
\$800,000-\$899,999	13	13	9.0
\$900,000-\$999,999	7	11	14.1
\$1,000,000 & over	20	30	13.5
	1655	699	3.8

\$0 - \$149,999:

17% of all sales reported in this range

13% of all active listings

280 total sales vs 93 actives

2.99 - month supply of inventory

\$150,000 - \$299,999:

54% of all sales reported in this range

45% of all active listings

894 total sales vs 317 actives

3.19 - month supply of inventory

\$300,000 and above:

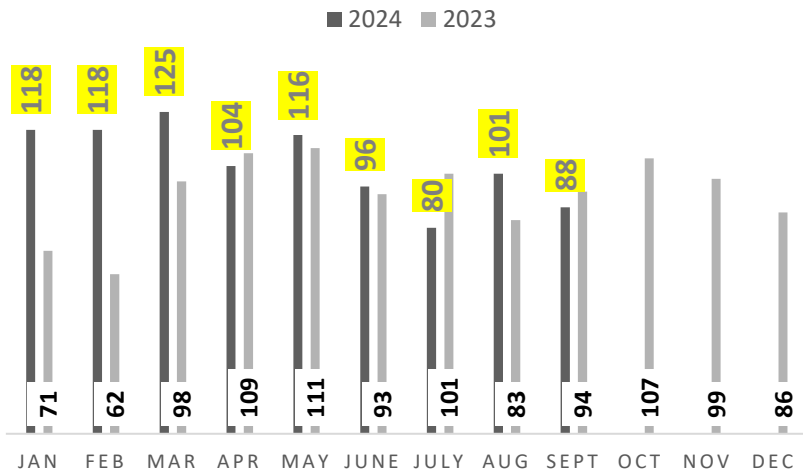
29% of all sales reported in this range

41% of all active listings

481 total sales vs 289 actives

5.41 - month supply of inventory

Lafayette New Construction New Listings

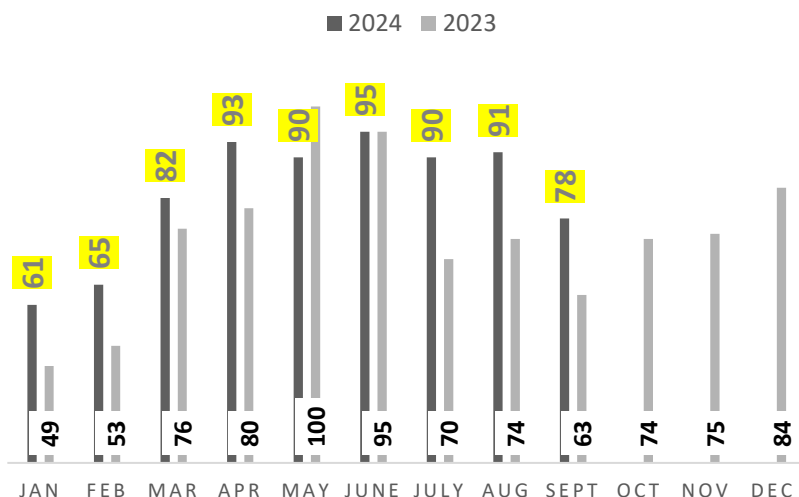


In September 2024 there were 88 new construction listings in Lafayette Parish. That is a **decrease** of 6% from new construction listings in September of 2023 and a 13% **decrease** from new construction new listings in August 2024. Total for 2024 YTD is 946 versus 822 in 2023 which is a 13% **increase**.

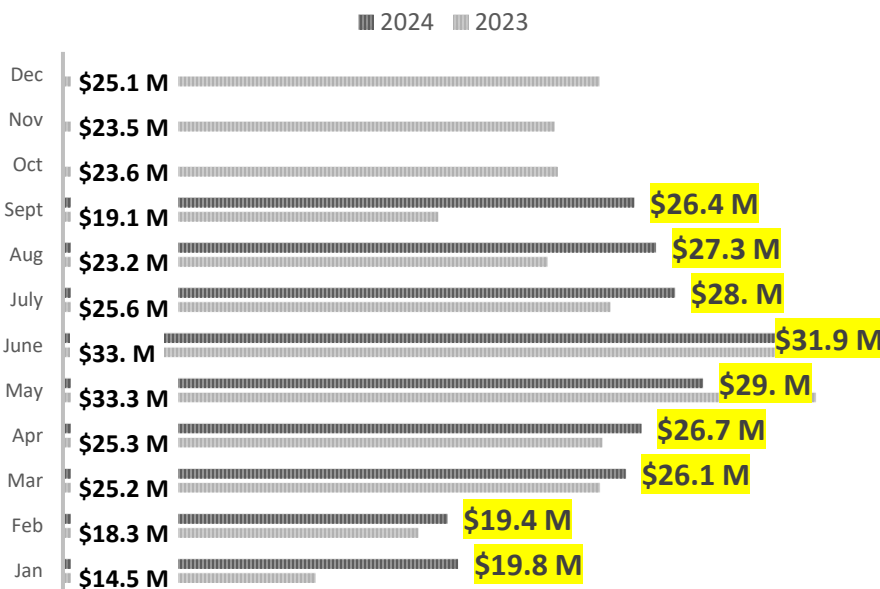
* Any listing with a List date within the reported month range is considered a New Listing.

Lafayette New Construction Closed Sales

In September 2024 there were 78 total new construction sales in Lafayette Parish. That is a 19% **increase** from new construction units sold in September of 2023, but a **decrease** of 14% from new construction units sold in August 2024. Total for 2024 YTD is 745 versus 660 in 2023 which is a 11% **increase**. Average days on market in the month of September in Lafayette Parish for new construction was 105.



Lafayette New Construction Dollar Volume



In September 2024, the total new construction closed volume was \$26,439,689 in Lafayette Parish. That is a 28% **increase** from September of 2023, but a **decrease** of 3% from August 2024. Total for 2024 YTD is \$234,643,130 versus \$217,381,437 in 2023 which is a 7% **increase**. Average Sales Price in September for new construction in Lafayette Parish was \$338,970.

Lafayette Parish New Construction Price Points – September 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	0	0	***
\$150,000-\$159,999	0	1	***
\$160,000-\$169,999	2	0	0.0
\$170,000-\$179,999	0	0	***
\$180,000-\$189,999	23	8	3.1
\$190,000-\$199,999	8	6	6.8
\$200,000-\$219,999	39	15	3.5
\$220,000-\$239,999	124	46	3.3
\$240,000-\$259,999	136	67	4.4
\$260,000-\$279,999	103	39	3.4
\$280,000-\$299,999	64	33	4.6
\$300,000-\$349,999	78	74	8.5
\$350,000-\$399,999	69	31	4.0
\$400,000-\$449,999	21	18	7.7
\$450,000-\$499,999	20	17	7.7
\$500,000-\$549,999	17	13	6.9
\$550,000-\$599,999	7	12	15.4
\$600,000-\$699,999	11	8	6.5
\$700,000-\$799,999	7	10	12.9
\$800,000-\$899,999	5	8	14.4
\$900,000-\$999,999	4	6	13.5
\$1,000,000 & over	7	8	10.3
	745	420	5.1

\$0 - \$149,999:

0% of all sales reported in this range

0% of all active listings

0 total sales vs 0 actives

0 - month supply of inventory

\$150,000 - \$299,999:

67% of all sales reported in this range

51% of all active listings

499 total sales vs 215 actives

3.88 - month supply of inventory

\$300,000 and above:

33% of all sales reported in this range

49% of all active listings

246 total sales vs 205 actives

7.50 - month supply of inventory

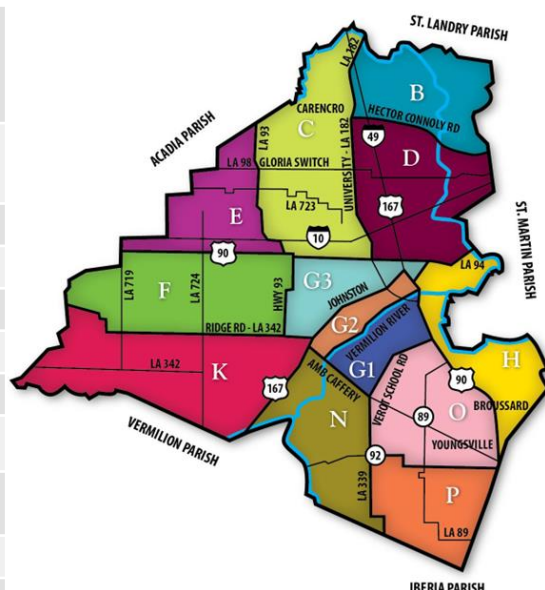
Top 15 Subdivisions by Units Sold – Lafayette Parish (Q3 2024)

Property Type/Subdivision	Units	Volume	Average Sale Price	Median Sale Price	Avg. Diff. SP to LP	Avg. DOM	Avg. CDOM
Kates Crossing*	51	\$12,230,150	\$239,807	\$245,370	-\$137	19	19
Fairhaven*	46	\$16,380,735	\$356,103	\$357,528	-\$657	22	22
Cypress Meadows	32	\$11,641,616	\$363,800	\$355,500	-\$4,106	82	95
Bellevue*	32	\$8,731,500	\$272,859	\$260,250	-\$2,734	126	129
Ambassador Commons*	31	\$8,752,495	\$282,339	\$280,865	-\$32	42	42
Sugar Mill Pond	30	\$13,548,743	\$451,625	\$465,875	-\$3,445	93	93
Broussard Hills*	30	\$7,610,500	\$253,683	\$254,250	-\$567	130	130
Avery Meadows*	30	\$6,799,080	\$226,636	\$227,158	\$0	78	78
River Ranch	28	\$23,639,300	\$844,261	\$742,000	-\$51,039	44	44
Gabriel's Place*	27	\$7,384,375	\$273,495	\$269,020	+\$105	17	17
Cedar Creek*	27	\$6,397,000	\$236,926	\$237,500	-\$537	132	132
Savannah Pointe*	26	\$4,922,370	\$189,322	\$189,620	+\$58	41	41
Briars Cove*	23	\$6,413,025	\$278,827	\$271,425	-\$517	66	66
Beau Savanne	22	\$7,769,148	\$353,143	\$350,750	-\$1,382	123	123
La Cour Beausoleil	21	\$5,763,808	\$274,467	\$269,999	-\$43	62	62

* Notes National Builder

MLS Areas (Q3 2024)

Lafayette							
Property Type/Area	Units	Volume	Average Sale Price	Median Sale Price	Avg. Diff. SP to LP	Avg. DOM	Avg. CDOM
Residential	2,401	\$695,277,199	\$289,578	\$249,000	-\$5,437	64	69
B	18	\$6,199,400	\$344,411	\$317,000	-\$4,467	76	78
C	146	\$28,293,293	\$193,790	\$187,488	-\$2,694	40	47
D	260	\$57,925,057	\$222,789	\$225,000	-\$4,146	80	82
E	16	\$3,503,116	\$218,945	\$216,500	-\$6,405	74	78
F	164	\$39,450,610	\$240,552	\$229,700	-\$1,755	93	97
G1	108	\$47,932,250	\$443,817	\$296,500	-\$21,589	48	57
G2	169	\$49,181,440	\$291,014	\$220,000	-\$9,451	48	59
G3	303	\$61,805,239	\$203,978	\$200,000	-\$5,533	45	50
H	68	\$16,946,209	\$249,209	\$242,250	-\$9,592	85	87
K	137	\$34,821,175	\$254,169	\$240,000	-\$1,660	84	88
N	261	\$94,847,833	\$363,402	\$286,900	-\$5,404	62	66
O	431	\$152,159,552	\$353,038	\$299,999	-\$5,436	66	74
P	320	\$102,212,025	\$319,413	\$282,118	-\$2,731	64	69



Lafayette Parish Recap – 2024 vs 2023

	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	3077	3388	10%
Closed Sales	2368	2304	-3%
Days on Market	62	70	13%
Average Sales Price	\$283,802	\$289,135	2%

Lafayette Parish Resale Recap – 2024 vs 2023

	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	2266	2438	8%
Closed Sales	1708	1656	-3%
Days on Market	41	53	27%
Average Sales Price	\$268,556	\$277,280	3%

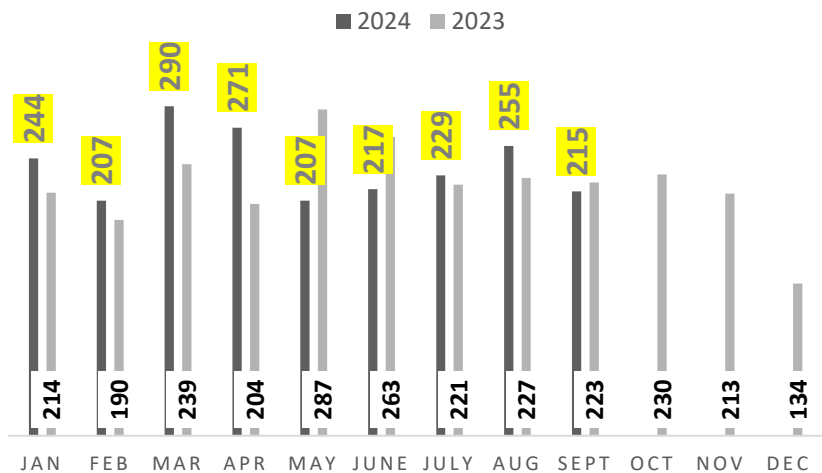
Lafayette Parish New Construction Recap – 2024 vs 2023

	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	822	946	15%
Closed Sales	660	745	13%
Days on Market	114	106	-7%
Average Sales Price	\$327,836	\$315,240	-4%

Out of Parish



Out of Parish New Listings

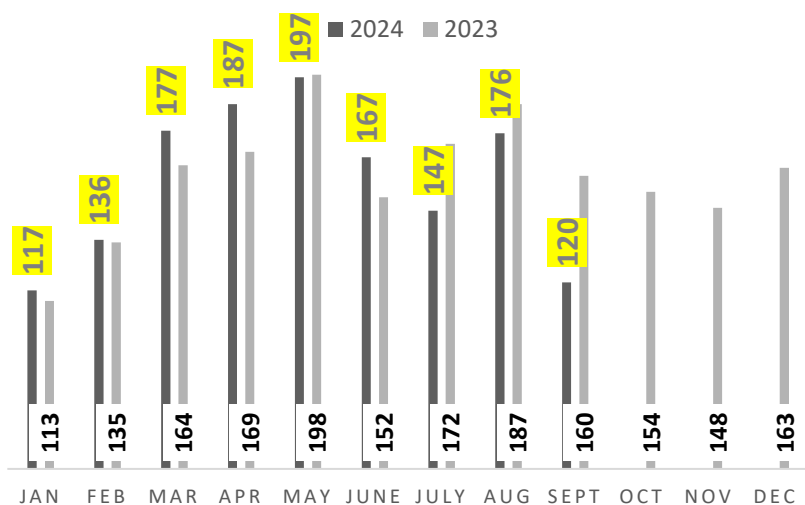


In September 2024 there were 215 Residential out of Parish new listings. That is a **decrease** of 4% from new listings in September of 2023 and a **decrease** of 16% from new listings in August 2024. Total for 2024 YTD is 2,135 versus 2,068 in 2023 which is a **3% increase**.

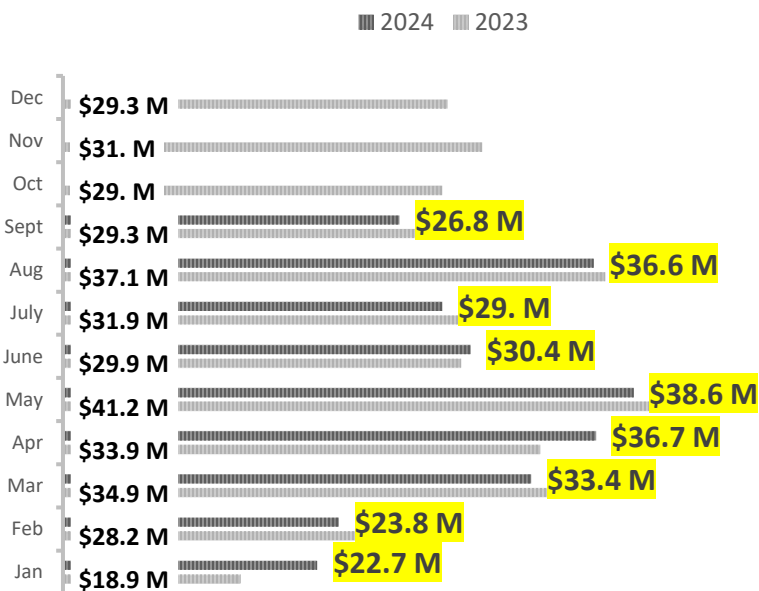
* Any listing with a List date within the reported month range is considered a New Listing.

Out of Parish Closed Sales

In September 2024 there were 120 total Residential out of Parish sales. That is a **25% decrease** from out of Parish units sold in September of 2023, and a **decrease** of 32% from out of Parish units sold in August 2024. Total for 2024 YTD is 1,424 versus 1,450 in 2023 which is a **2% decrease**. Average days on market for out of Parish in the month of September was 105.



Out of Parish Dollar Volume



In September 2024, the total Residential out of Parish closed volume was \$26,836,115. That is an **8% decrease** from September 2023, and a **decrease** of 27% from August 2024. Total for 2024 YTD is \$277,983,887 versus \$285,325,309 in 2023 which is a **3% decrease**. Average Sales Price in September for out of Parish was \$223,634.



Out of Parish Price Points – September 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	19	4	1.9
\$20,000-\$29,999	27	13	4.3
\$30,000-\$39,999	34	9	2.4
\$40,000-\$49,999	19	17	8.1
\$50,000-\$59,999	40	19	4.3
\$60,000-\$69,999	34	31	8.2
\$70,000-\$79,999	37	29	7.1
\$80,000-\$89,999	31	21	6.1
\$90,000-\$99,999	47	27	5.2
\$100,000-\$109,999	29	16	5.0
\$110,000-\$119,999	47	24	4.6
\$120,000-\$129,999	52	39	6.8
\$130,000-\$139,999	53	36	6.1
\$140,000-\$149,999	54	28	4.7
\$150,000-\$159,999	66	23	3.1
\$160,000-\$169,999	45	33	6.6
\$170,000-\$179,999	53	34	5.8
\$180,000-\$189,999	55	31	5.1
\$190,000-\$199,999	44	33	6.8
\$200,000-\$219,999	121	61	4.5
\$220,000-\$239,999	153	78	4.6
\$240,000-\$259,999	101	50	4.5
\$260,000-\$279,999	46	33	6.5
\$280,000-\$299,999	49	32	5.9
\$300,000-\$349,999	61	50	7.4
\$350,000-\$399,999	43	36	7.5
\$400,000-\$449,999	20	22	9.9
\$450,000-\$499,999	10	21	18.9
\$500,000-\$549,999	10	10	9.0
\$550,000-\$599,999	8	5	5.6
\$600,000-\$699,999	3	14	42.0
\$700,000-\$799,999	5	5	9.0
\$800,000-\$899,999	1	7	63.0
\$900,000-\$999,999	1	2	18.0
\$1,000,000 & over	6	13	19.5
	1424	906	5.7

\$0 - \$149,999:

- 37% of all sales reported in this range
- 35% of all active listings
- 523 total sales vs 313 actives
- 5.39 - month supply of inventory

\$150,000 - \$299,999:

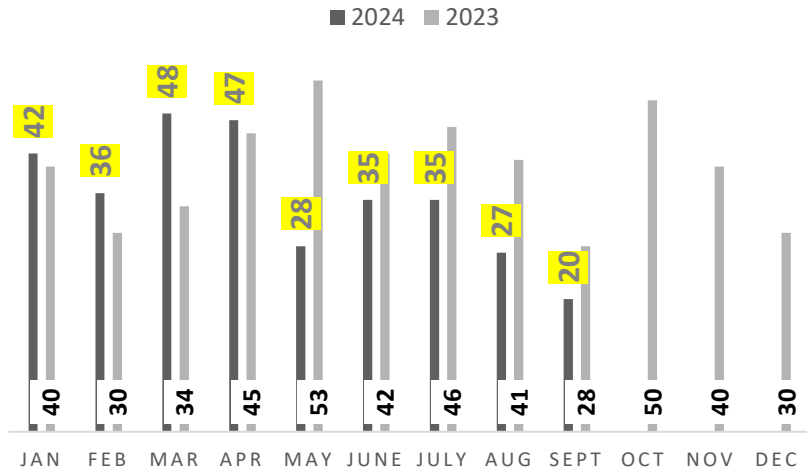
- 52% of all sales reported in this range
- 45% of all active listings
- 733 total sales vs 408 actives
- 5.01 - month supply of inventory

\$300,000 and above:

- 12% of all sales reported in this range
- 20% of all active listings
- 168 total sales vs 185 actives
- 9.91 - month supply of inventory



Out of Parish New Construction New Listings

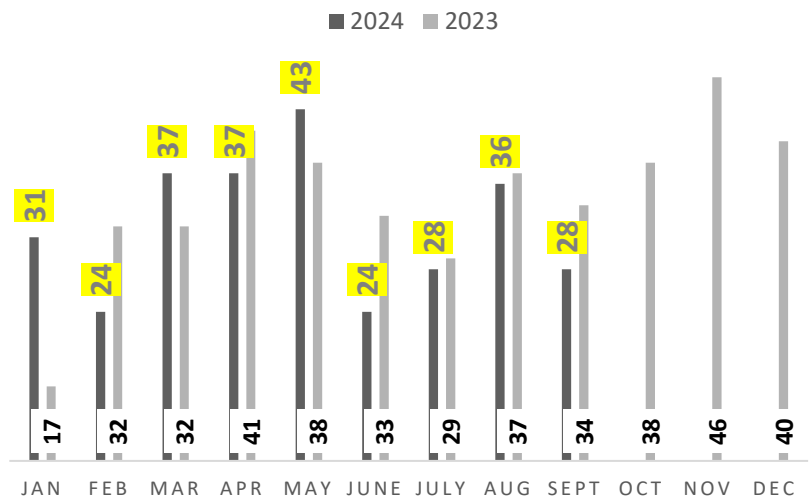


In September 2024 there were 20 Residential new construction out of Parish listings. That is a **decrease** of 29% from new listings in September of 2023, and a **decrease** of 26% from new listings in August. Total for 2024 YTD is 318 versus 359 in 2023 which is a 11% **decrease**.

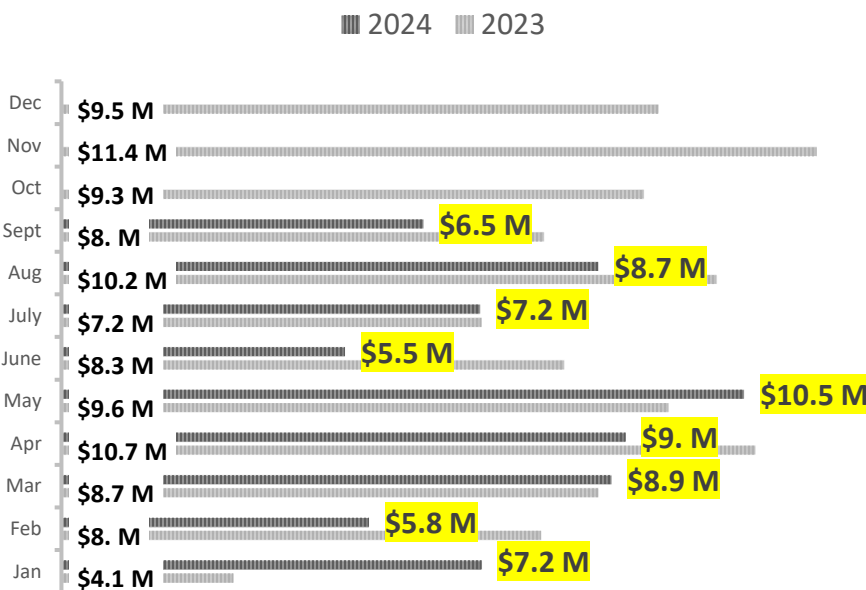
* Any listing with a List date within the reported month range is considered a New Listing.

Out of Parish New Construction Closed Sales

In September 2024 there were 28 total Residential new construction out of Parish sales. That is a **decrease** of 18% from units sold in September of 2023, and a **decrease** of 22% from units sold in August 2024. Total for 2024 YTD is 288 versus 293 in 2023 which is a 2% **decrease**. Average days on market in the month of September for new construction out of Parish was 154.



Out of Parish New Construction Dollar Volume



In September 2024, the total Residential new construction out of Parish closed volume was \$6,519,465. That is a 19% **decrease** from September 2023, and a **decrease** of 25% from August 2024. Total for 2024 YTD is \$69,518,428 versus \$74,784,854 in 2023 which is a 7% **decrease**. Average Sales Price in September for new construction out of Parish was \$232,838.

Out of Parish New Construction Price Points – September 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	1	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	1	0	0.0
\$150,000-\$159,999	1	1	9.0
\$160,000-\$169,999	0	1	***
\$170,000-\$179,999	1	3	27.0
\$180,000-\$189,999	4	4	9.0
\$190,000-\$199,999	9	9	9.0
\$200,000-\$219,999	63	24	3.4
\$220,000-\$239,999	104	40	3.5
\$240,000-\$259,999	58	19	2.9
\$260,000-\$279,999	14	6	3.9
\$280,000-\$299,999	10	4	3.6
\$300,000-\$349,999	16	10	5.6
\$350,000-\$399,999	5	5	9.0
\$400,000-\$449,999	0	1	***
\$450,000-\$499,999	1	1	9.0
\$500,000-\$549,999	0	2	***
\$550,000-\$599,999	0	0	***
\$600,000-\$699,999	0	2	***
\$700,000-\$799,999	1	2	18.0
\$800,000-\$899,999	0	0	***
\$900,000-\$999,999	0	0	***
\$1,000,000 & over	0	0	***

288

135

4.2

\$0 - \$149,999:

0% of all sales reported in this range

1% of all active listings

1 total sales vs 1 actives

9.00 - month supply of inventory

\$150,000 - \$299,999:

92% of all sales reported in this range

82% of all active listings

264 total sales vs 111 actives

3.78 - month supply of inventory

\$300,000 and above:

8% of all sales reported in this range

17% of all active listings

23 total sales vs 23 actives

9.00 - month supply of inventory



Out of Parish Recap – 2024 vs 2023

	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	2068	2135	3%
Closed Sales	1450	1424	-2%
Days on Market	78	89	15%
Average Sales Price	\$195,710	\$195,626	0%

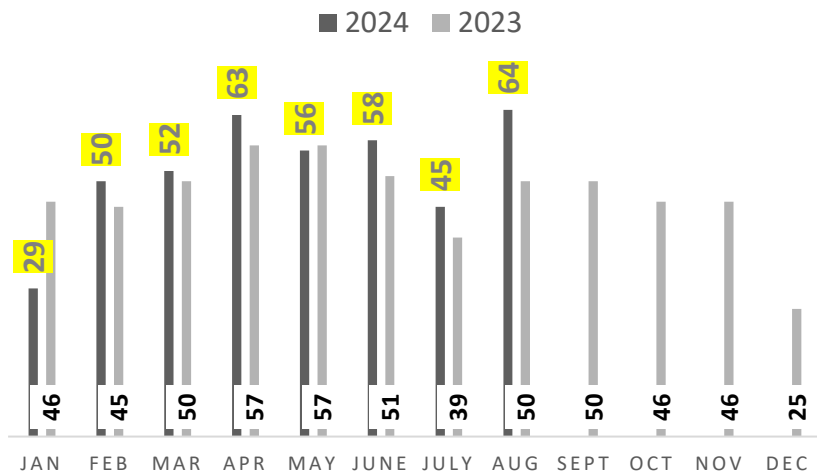
Out of Parish New Construction Recap – 2024 vs 2023

	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	359	318	-11%
Closed Sales	293	288	-2%
Days on Market	112	105	-6%
Average Sales Price	\$254,317	\$241,083	-5%

Iberia Parish



Iberia Parish New Listings

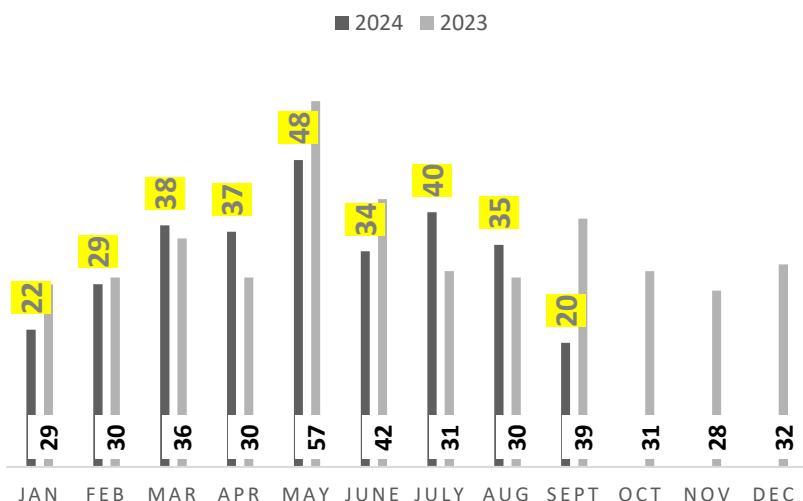


In September 2024 there were 64 new Residential listings in Iberia Parish. That is an **increase** of 22% from new listings in September of 2023 and an **increase** of 30% from new listings in August 2024. Total for 2024 YTD is 417 versus 395 in 2023 which is a 5% **increase**.

* Any listing with a List date within the reported month range is considered a New Listing.

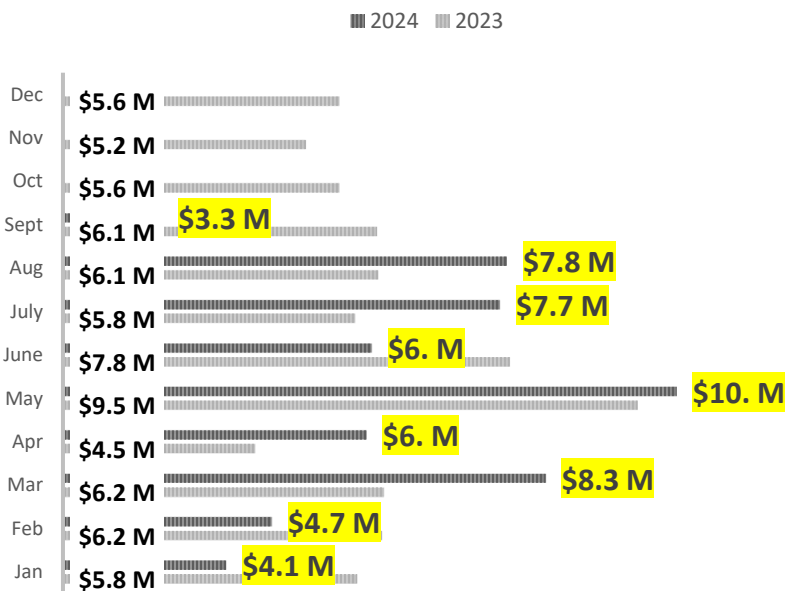
Iberia Parish Closed Sales

In September 2024 there were 20 total Residential sales in Iberia Parish. That is a **decrease** of 49% from units sold in September of 2023, and a **decrease** of 43% from units sold in August 2024. Total for 2024 YTD is 303 versus 324 in 2023 which is an 6% **decrease**. Average days on market in the month of September in Iberia Parish was 76.



Iberia Parish Dollar Volume

In September 2024, the total Residential closed volume was \$3,295,190 in Iberia Parish. That is a 46% **decrease** from September 2023, and a **decrease** of 58% from August 2024. Total for 2024 YTD is \$57,923,030 versus \$58,031,056 in 2023 which is a <1% **decrease**. Average Sales Price in September in Iberia Parish was \$164,759.



Iberia Parish Price Points – September 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	3	1	3.0
\$20,000-\$29,999	3	7	21.0
\$30,000-\$39,999	10	2	1.8
\$40,000-\$49,999	5	5	9.0
\$50,000-\$59,999	7	5	6.4
\$60,000-\$69,999	7	8	10.3
\$70,000-\$79,999	7	7	9.0
\$80,000-\$89,999	4	10	22.5
\$90,000-\$99,999	10	7	6.3
\$100,000-\$109,999	5	3	5.4
\$110,000-\$119,999	11	5	4.1
\$120,000-\$129,999	21	5	2.1
\$130,000-\$139,999	18	7	3.5
\$140,000-\$149,999	12	9	6.8
\$150,000-\$159,999	15	6	3.6
\$160,000-\$169,999	10	7	6.3
\$170,000-\$179,999	13	5	3.5
\$180,000-\$189,999	9	7	7.0
\$190,000-\$199,999	9	8	8.0
\$200,000-\$219,999	33	23	6.3
\$220,000-\$239,999	28	13	4.2
\$240,000-\$259,999	19	11	5.2
\$260,000-\$279,999	4	4	9.0
\$280,000-\$299,999	10	6	5.4
\$300,000-\$349,999	8	6	6.8
\$350,000-\$399,999	8	12	13.5
\$400,000-\$449,999	3	8	24.0
\$450,000-\$499,999	2	3	13.5
\$500,000-\$549,999	4	1	2.3
\$550,000-\$599,999	1	1	9.0
\$600,000-\$699,999	1	2	18.0
\$700,000-\$799,999	1	0	0.0
\$800,000-\$899,999	0	0	***
\$900,000-\$999,999	0	0	***
\$1,000,000 & over	2	2	9.0
	303	206	6.1

\$0 - \$149,999:

41% of all sales reported in this range
 39% of all active listings
 123 total sales vs 81 actives
 5.93 - month supply of inventory

\$150,000 - \$299,999:

50% of all sales reported in this range
 44% of all active listings
 150 total sales vs 90 actives
 5.40 - month supply of inventory

\$300,000 and above:

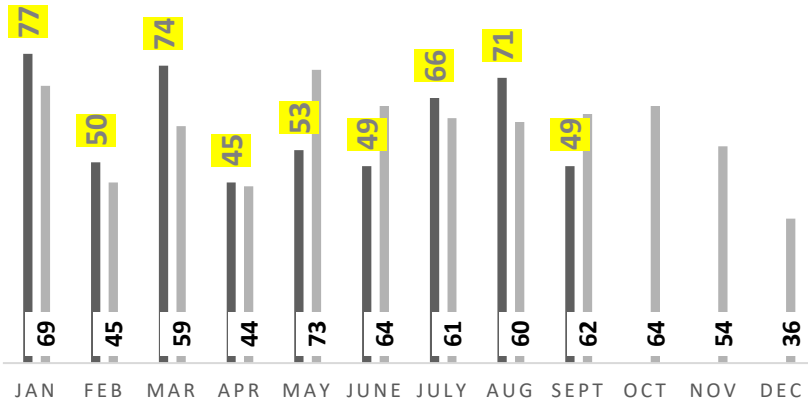
10% of all sales reported in this range
 17% of all active listings
 30 total sales vs 35 actives
 10.50 - month supply of inventory

St Landry Parish



St Landry Parish New Listings

■ 2024 ■ 2023



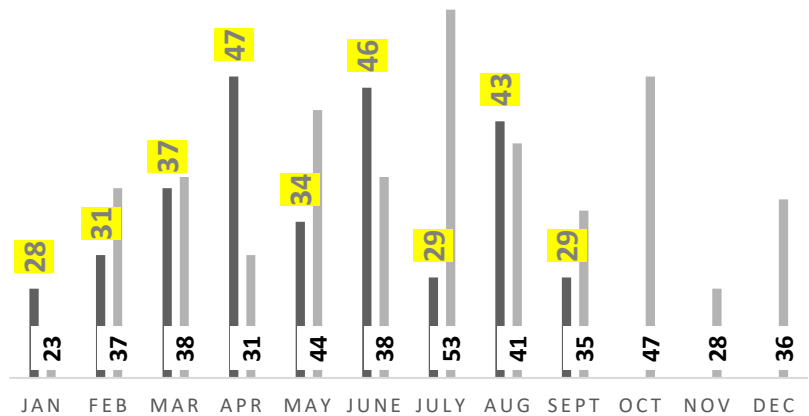
In September 2024 there were 49 new Residential listings in St Landry Parish. That is a **decrease** of 21% from new listings in September of 2023 and a **decrease** of 31% from new listings in August 2024. Total for 2024 YTD is 534 versus 537 in 2023 which is a <1% **decrease**.

* Any listing with a List date within the reported month range is considered a New Listing.

St Landry Parish Closed Sales

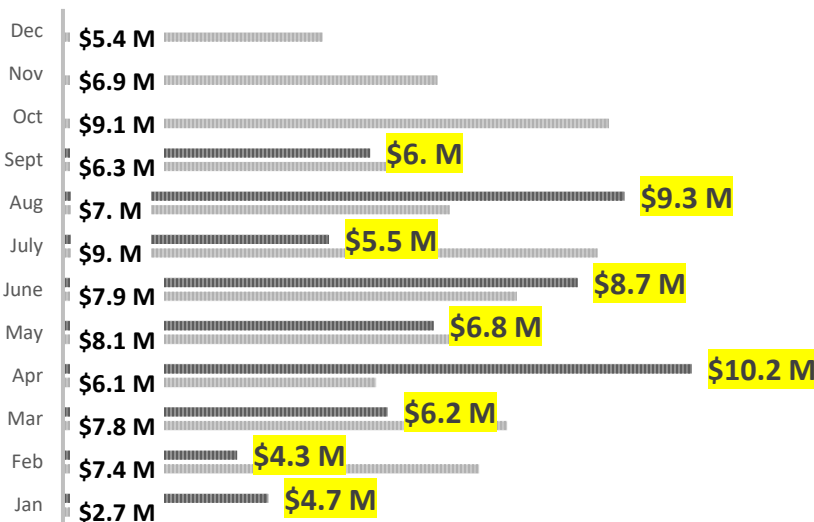
■ 2024 ■ 2023

In September 2024 there were 29 total Residential sales in St Landry Parish. That is a **decrease** of 17% from units sold in September of 2023, and a **decrease** of 33% from units sold in August 2024. Total for 2024 YTD is 324 versus 340 in 2023 which is a 5% **decrease**. Average days on market in the month of September across St Landry Parish was 118.



St Landry Parish Dollar Volume

■ 2024 ■ 2023



In September 2024, the total Residential closed volume was \$6,008,700 across St Landry Parish. That is a 5% **decrease** from September 2023, and a **decrease** of 36% from August 2024. Total for 2024 YTD is \$61,732,657 versus \$62,394,475 in 2023 which is a 1% **decrease**. Average Sales Price in September across St Landry Parish was \$207,196.



St Landry Parish Price Points – September 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	5	2	3.6
\$20,000-\$29,999	5	1	1.8
\$30,000-\$39,999	10	3	2.7
\$40,000-\$49,999	3	6	18.0
\$50,000-\$59,999	12	6	4.5
\$60,000-\$69,999	8	6	6.8
\$70,000-\$79,999	9	9	9.0
\$80,000-\$89,999	11	4	3.3
\$90,000-\$99,999	16	6	3.4
\$100,000-\$109,999	9	6	6.0
\$110,000-\$119,999	16	12	6.8
\$120,000-\$129,999	11	18	14.7
\$130,000-\$139,999	11	11	9.0
\$140,000-\$149,999	10	6	5.4
\$150,000-\$159,999	13	5	3.5
\$160,000-\$169,999	12	7	5.3
\$170,000-\$179,999	7	11	14.1
\$180,000-\$189,999	15	12	7.2
\$190,000-\$199,999	10	12	10.8
\$200,000-\$219,999	25	11	4.0
\$220,000-\$239,999	26	21	7.3
\$240,000-\$259,999	17	6	3.2
\$260,000-\$279,999	13	10	6.9
\$280,000-\$299,999	9	10	10.0
\$300,000-\$349,999	10	14	12.6
\$350,000-\$399,999	13	8	5.5
\$400,000-\$449,999	7	3	3.9
\$450,000-\$499,999	1	7	63.0
\$500,000-\$549,999	2	3	13.5
\$550,000-\$599,999	4	1	2.3
\$600,000-\$699,999	0	3	***
\$700,000-\$799,999	2	1	4.5
\$800,000-\$899,999	1	2	18.0
\$900,000-\$999,999	0	1	***
\$1,000,000 & over	1	3	27.0
	324	247	6.9

\$0 - \$149,999:

42% of all sales reported in this range

39% of all active listings

136 total sales vs 96 actives

6.35 - month supply of inventory

\$150,000 - \$299,999:

45% of all sales reported in this range

43% of all active listings

147 total sales vs 105 actives

6.43 - month supply of inventory

\$300,000 and above:

13% of all sales reported in this range

19% of all active listings

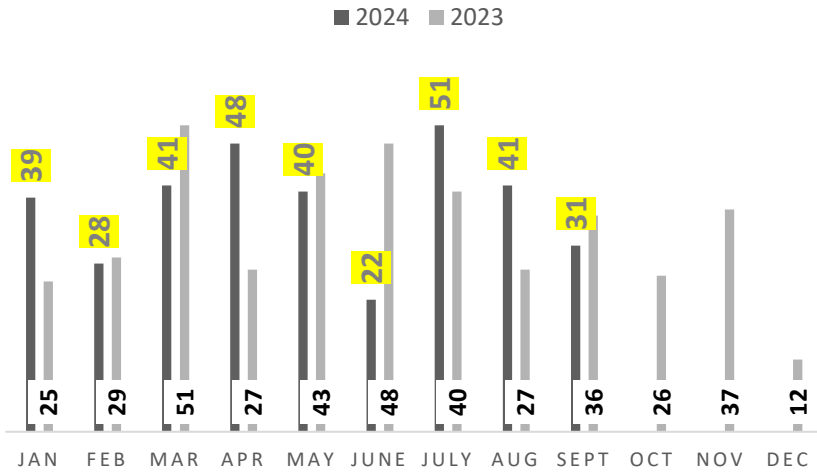
41 total sales vs 46 actives

10.10 - month supply of inventory

St Martin Parish



St Martin Parish New Listings

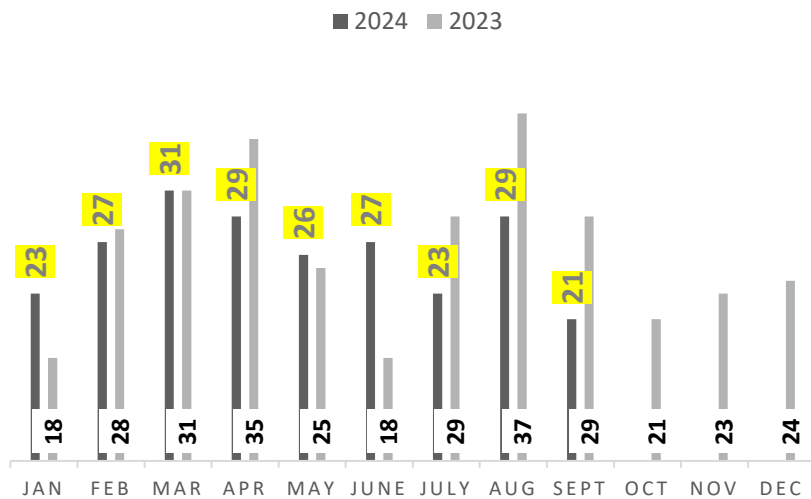


In September 2024 there were 31 new Residential listings in St Martin Parish. That is a **decrease** of 14% from new listings in September of 2023 and a **decrease** of 24% from new listings in August 2024. Total for 2024 YTD is 341 versus 326 in 2023 which is a 4% **decrease**.

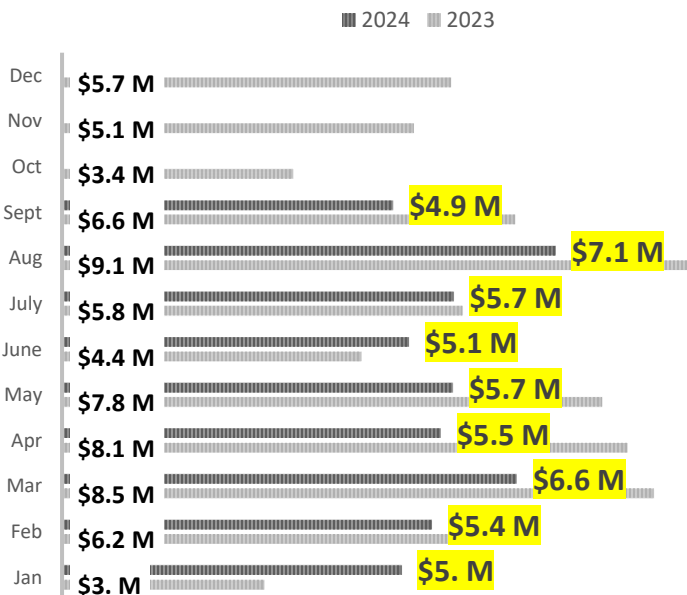
* Any listing with a List date within the reported month range is considered a New Listing.

St Martin Parish Closed Sales

In September 2024 there were 21 total Residential sales in St Martin Parish. That is a **decrease** of 26% from units sold in September 2023, and a **decrease** of 26% from units sold in August 2024. Total for 2024 YTD is 236 versus 250 in 2023 which is a 6% **decrease**. Average days on market in the month of September across St Martin Parish was 85.



St Martin Parish Dollar Volume



In September 2024, the total Residential closed volume was \$4,852,700 across St Martin Parish. That is a 26% **decrease** from September of 2023, and a **decrease** of 32% from August 2024. Total for 2024 YTD is \$50,943,317 versus \$59,512,264 in 2023 which is a 14% **decrease**. Average Sales Price in September across St Martin Parish was \$231,080.

St Martin Parish Price Points – September 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	1	0	0.0
\$20,000-\$29,999	4	0	0.0
\$30,000-\$39,999	3	0	0.0
\$40,000-\$49,999	2	0	0.0
\$50,000-\$59,999	7	2	2.6
\$60,000-\$69,999	6	3	4.5
\$70,000-\$79,999	5	3	5.4
\$80,000-\$89,999	3	1	3.0
\$90,000-\$99,999	2	3	13.5
\$100,000-\$109,999	7	4	5.1
\$110,000-\$119,999	7	1	1.3
\$120,000-\$129,999	7	7	9.0
\$130,000-\$139,999	11	4	3.3
\$140,000-\$149,999	11	3	2.5
\$150,000-\$159,999	10	1	0.9
\$160,000-\$169,999	7	9	11.6
\$170,000-\$179,999	8	5	5.6
\$180,000-\$189,999	8	7	7.9
\$190,000-\$199,999	6	6	9.0
\$200,000-\$219,999	16	5	2.8
\$220,000-\$239,999	18	5	2.5
\$240,000-\$259,999	19	1	0.5
\$260,000-\$279,999	7	5	6.4
\$280,000-\$299,999	11	5	4.1
\$300,000-\$349,999	25	18	6.5
\$350,000-\$399,999	12	2	1.5
\$400,000-\$449,999	2	5	22.5
\$450,000-\$499,999	5	4	7.2
\$500,000-\$549,999	3	2	6.0
\$550,000-\$599,999	0	2	***
\$600,000-\$699,999	1	4	36.0
\$700,000-\$799,999	1	1	9.0
\$800,000-\$899,999	0	2	***
\$900,000-\$999,999	1	0	0.0
\$1,000,000 & over	0	3	***
	236	123	4.7

\$0 - \$149,999:

32% of all sales reported in this range

25% of all active listings

76 total sales vs 31 actives

3.67 - month supply of inventory

\$150,000 - \$299,999:

47% of all sales reported in this range

40% of all active listings

110 total sales vs 49 actives

4.01 - month supply of inventory

\$300,000 and above:

21% of all sales reported in this range

35% of all active listings

50 total sales vs 43 actives

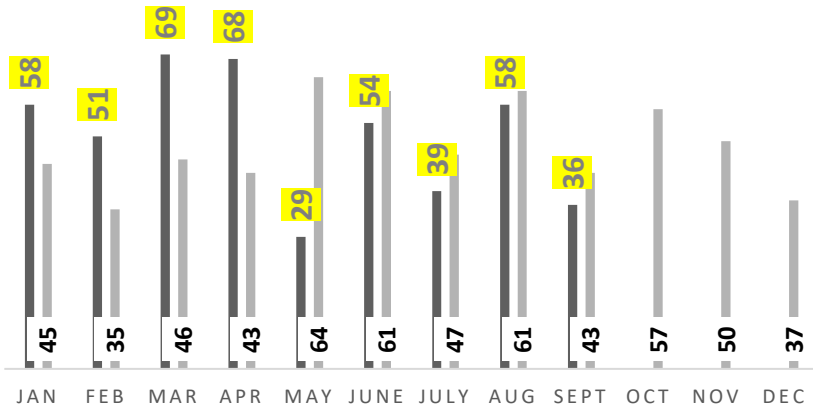
7.74 - month supply of inventory

Vermilion Parish



Vermilion Parish New Listings

■ 2024 ■ 2023



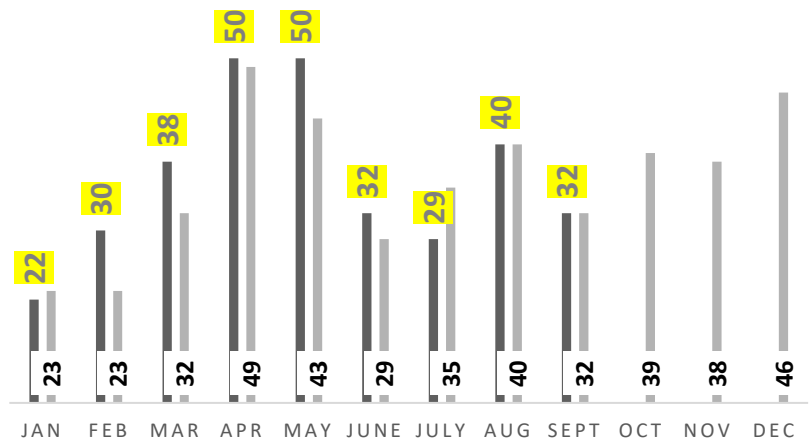
In September 2024 there were 36 new Residential listings in Vermilion Parish. That is a **decrease** of 16% from new listings in September of 2023 and a **decrease** of 38% from new listings in August 2024. Total for 2024 YTD is 462 versus 445 in 2023 which is a 4% **increase**.

*Any listing with a List date within the reported month range is considered a New Listing.

Vermilion Parish Closed Sales

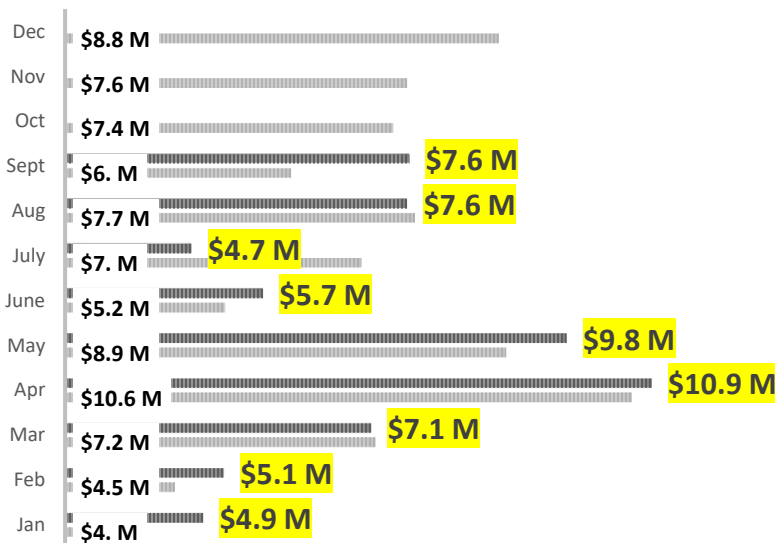
■ 2024 ■ 2023

In September 2024 there were 32 total Residential sales in Vermilion Parish. That is the same number of units sold in September of 2023, but a **decrease** of 20% from units sold in August 2024. Total for 2024 YTD is 323 versus 306 in 2023 which is a 5% **increase**. Average days on market in the month of September across Vermilion Parish was 102.



Vermilion Parish Dollar Volume

■ 2024 ■ 2023



In September 2024, the total Residential closed volume was \$7,640,975 across Vermilion Parish. That is a 21% **increase** from September of 2023, and an **increase** of <1% from August 2024. Total for 2024 YTD is \$63,445,062 versus \$61,137,102 in 2023 which is an 4% **increase**. Average Sales Price in September across Vermilion Parish was \$238,780.



Vermilion Parish Price Points – September 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	8	1	1.1
\$20,000-\$29,999	9	4	4.0
\$30,000-\$39,999	7	4	5.1
\$40,000-\$49,999	5	3	5.4
\$50,000-\$59,999	7	5	6.4
\$60,000-\$69,999	7	12	15.4
\$70,000-\$79,999	7	6	7.7
\$80,000-\$89,999	5	2	3.6
\$90,000-\$99,999	12	7	5.3
\$100,000-\$109,999	6	1	1.5
\$110,000-\$119,999	7	4	5.1
\$120,000-\$129,999	6	6	9.0
\$130,000-\$139,999	6	8	12.0
\$140,000-\$149,999	8	5	5.6
\$150,000-\$159,999	10	5	4.5
\$160,000-\$169,999	11	6	4.9
\$170,000-\$179,999	10	9	8.1
\$180,000-\$189,999	12	3	2.3
\$190,000-\$199,999	11	3	2.5
\$200,000-\$219,999	26	14	4.8
\$220,000-\$239,999	56	21	3.4
\$240,000-\$259,999	35	18	4.6
\$260,000-\$279,999	16	10	5.6
\$280,000-\$299,999	9	9	9.0
\$300,000-\$349,999	10	8	7.2
\$350,000-\$399,999	8	9	10.1
\$400,000-\$449,999	3	4	12.0
\$450,000-\$499,999	2	2	9.0
\$500,000-\$549,999	0	1	***
\$550,000-\$599,999	2	1	4.5
\$600,000-\$699,999	0	3	***
\$700,000-\$799,999	0	1	***
\$800,000-\$899,999	0	2	***
\$900,000-\$999,999	0	1	***
\$1,000,000 & over	2	4	18.0
	323	202	5.6

\$0 - \$149,999:

31% of all sales reported in this range

34% of all active listings

100 total sales vs 68 actives

6.12 - month supply of inventory

\$150,000 - \$299,999:

61% of all sales reported in this range

49% of all active listings

196 total sales vs 98 actives

4.50 - month supply of inventory

\$300,000 and above:

8% of all sales reported in this range

18% of all active listings

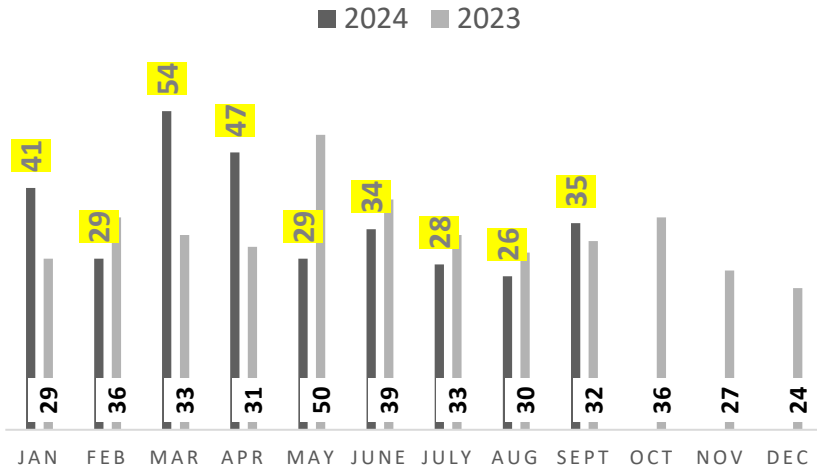
27 total sales vs 36 actives

12.00 - month supply of inventory

Acadia Parish



Acadia Parish New Listings

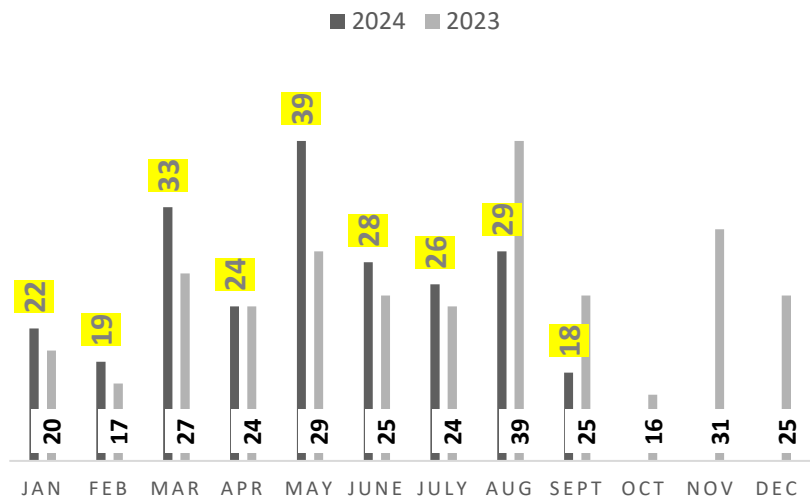


In September 2024 there were 35 new Residential listings in Acadia Parish. That is an **increase** of 9% from new listings in September of 2023 and an **increase** of 26% from new listings in August 2024. Total for 2024 YTD is 323 versus 313 in 2023 which is a 3% **increase**.

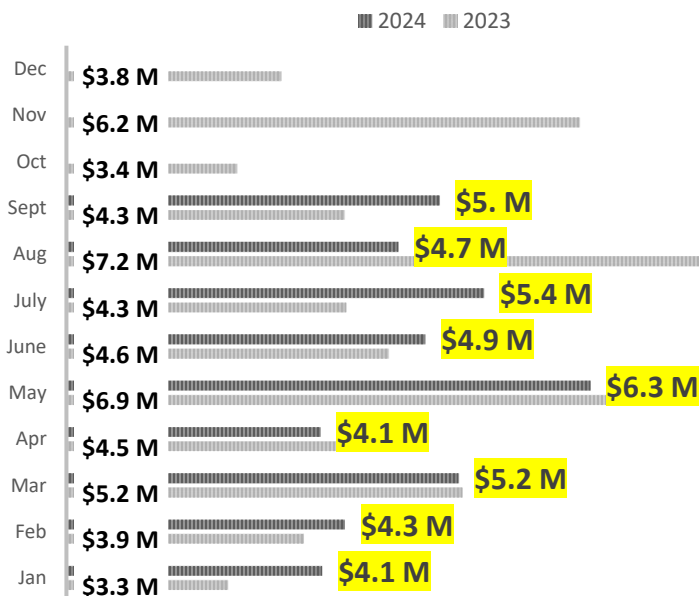
*Any listing with a List date within the reported month range is considered a New Listing.

Acadia Parish Closed Sales

In September 2024 there were 18 total Residential sales in Acadia Parish. That is a **decrease** of 28% from units sold in September of 2023, and a **decrease** of 38% from units sold in August 2024. Total for 2024 YTD is 238 versus 230 in 2023 which is a 3% **increase**. Average days on market in the month of September across Acadia Parish was 143.



Acadia Parish Dollar Volume



In September 2024, the total Residential closed volume was \$5,038,550 across Acadia Parish. That is a 15% **increase** from September 2023, and an **increase** of 7% from August 2024. Total for 2024 YTD is \$43,939,821 versus \$44,250,412 in 2023 which is a <1% **decrease**. Average Sales Price in September across Acadia Parish was \$279,919.



Acadia Parish Price Points – September 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	2	0	0.0
\$20,000-\$29,999	6	1	1.5
\$30,000-\$39,999	4	0	0.0
\$40,000-\$49,999	4	3	6.8
\$50,000-\$59,999	7	1	1.3
\$60,000-\$69,999	6	2	3.0
\$70,000-\$79,999	9	4	4.0
\$80,000-\$89,999	8	4	4.5
\$90,000-\$99,999	7	4	5.1
\$100,000-\$109,999	2	2	9.0
\$110,000-\$119,999	6	2	3.0
\$120,000-\$129,999	7	3	3.9
\$130,000-\$139,999	7	6	7.7
\$140,000-\$149,999	13	5	3.5
\$150,000-\$159,999	18	6	3.0
\$160,000-\$169,999	5	4	7.2
\$170,000-\$179,999	15	4	2.4
\$180,000-\$189,999	11	2	1.6
\$190,000-\$199,999	8	4	4.5
\$200,000-\$219,999	21	8	3.4
\$220,000-\$239,999	25	18	6.5
\$240,000-\$259,999	11	14	11.5
\$260,000-\$279,999	6	4	6.0
\$280,000-\$299,999	10	2	1.8
\$300,000-\$349,999	8	4	4.5
\$350,000-\$399,999	2	5	22.5
\$400,000-\$449,999	5	2	3.6
\$450,000-\$499,999	0	5	***
\$500,000-\$549,999	1	3	27.0
\$550,000-\$599,999	1	0	0.0
\$600,000-\$699,999	1	2	18.0
\$700,000-\$799,999	1	2	18.0
\$800,000-\$899,999	0	1	***
\$900,000-\$999,999	0	0	***
\$1,000,000 & over	1	1	9.0
	238	128	4.8

\$0 - \$149,999:

37% of all sales reported in this range

29% of all active listings

88 total sales vs 37 actives

3.78 - month supply of inventory

\$150,000 - \$299,999:

55% of all sales reported in this range

52% of all active listings

130 total sales vs 66 actives

4.57 - month supply of inventory

\$300,000 and above:

8% of all sales reported in this range

20% of all active listings

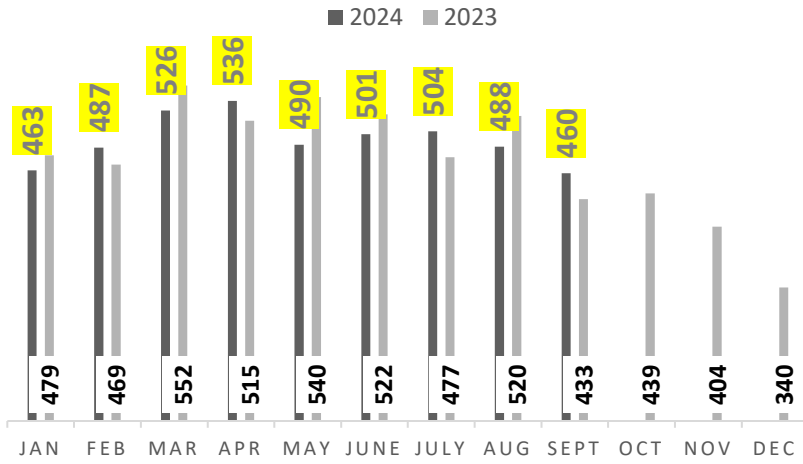
20 total sales vs 25 actives

11.25 - month supply of inventory

Predictions

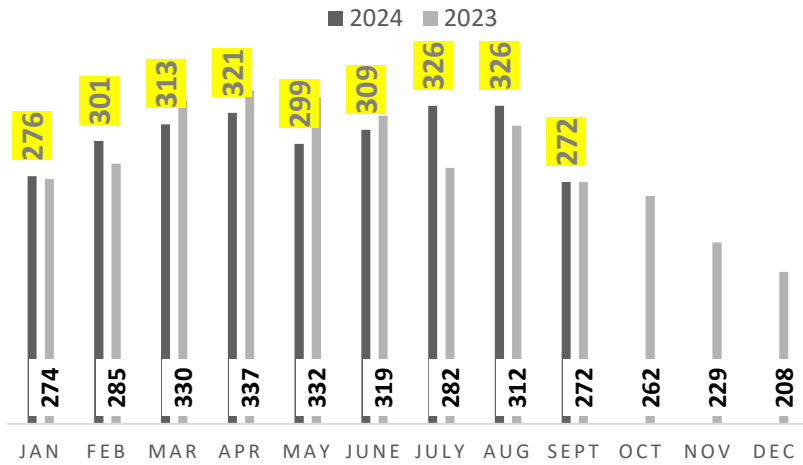


Acadiana Pendingings



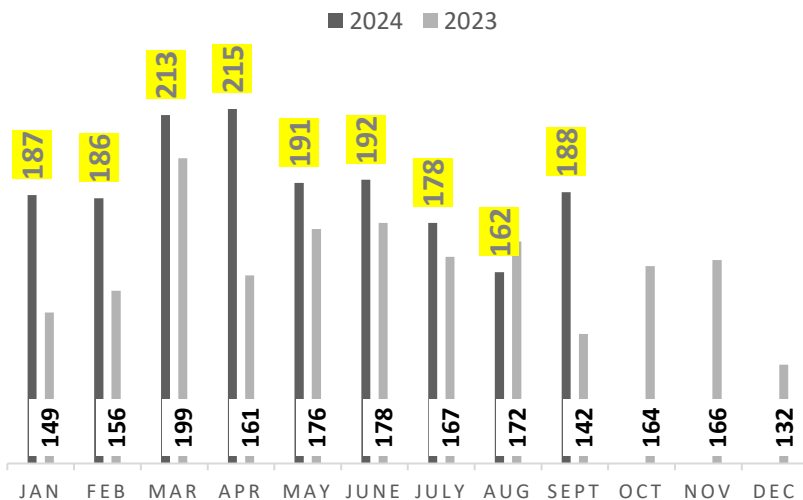
Pending sales across Acadiana are **up** 6% from September last year. Compared to August 2024 they are **down** by 6%.

Lafayette Parish Pendingings



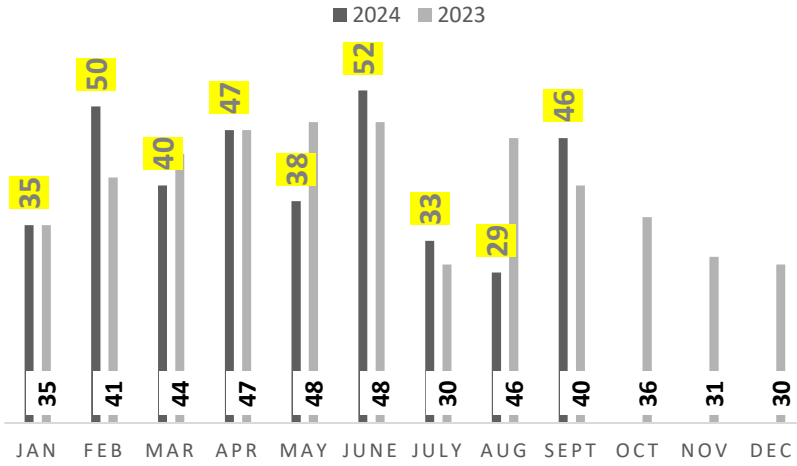
Pending sales in Lafayette Parish are the same from September last year. Compared to August 2024 they are **down** by 17%.

Out of Parish Pendingings



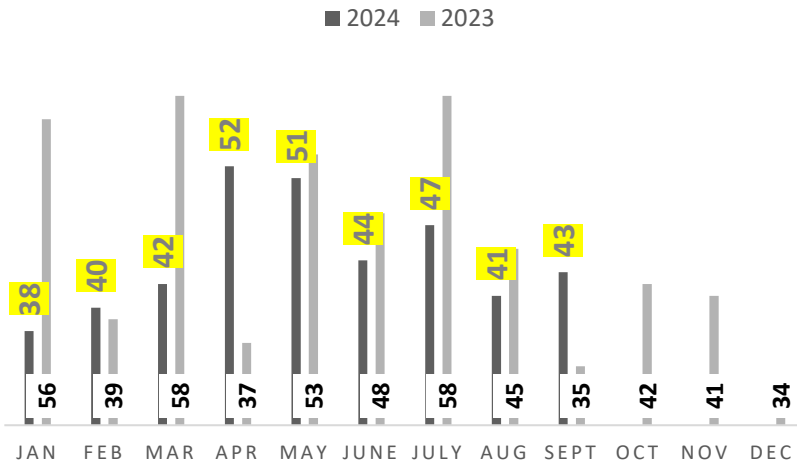
Pending sales out of Parish are **up** 24% from September last year. Compared to August 2024 they are **up** by 14%.

Iberia Parish Pendingings



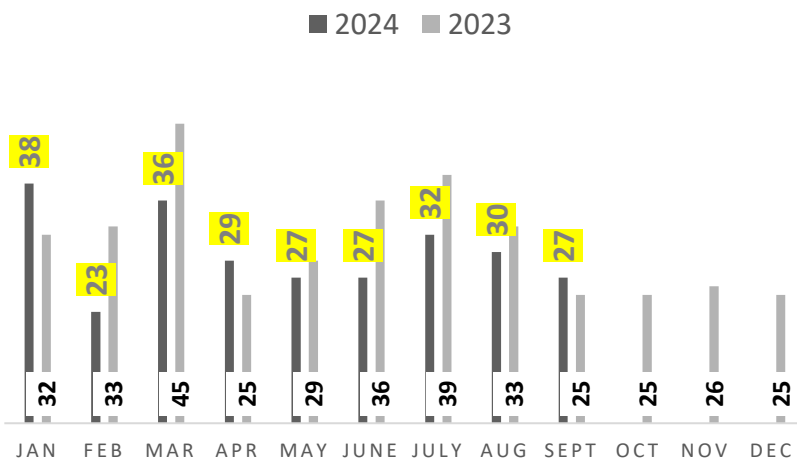
Pending sales across Iberia Parish are **up** 13% from September last year. Compared to August 2024 they are **up** by 37%.

St Landry Parish Pendingings



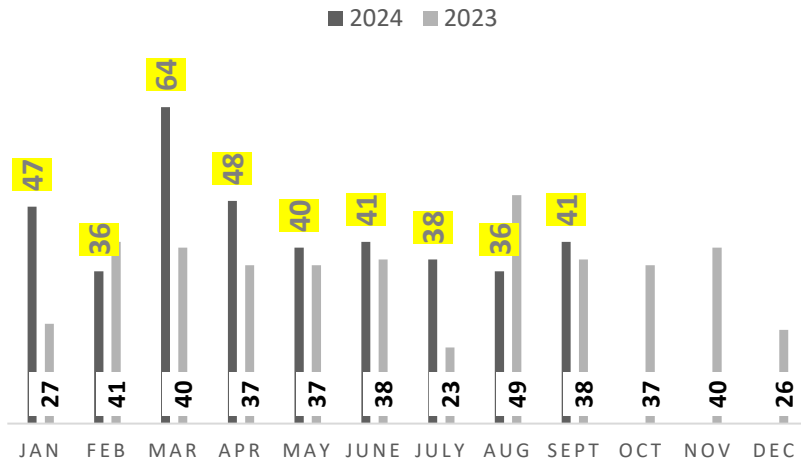
Pending sales across St Landry Parish are **up** 19% from September last year. Compared to August 2024 they are **up** by 5%.

St Martin Parish Pendingings



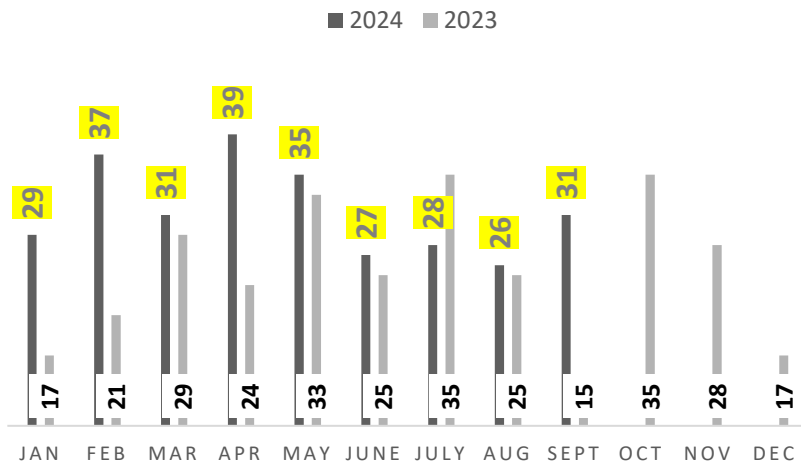
Pending sales across St Martin Parish are **up** 7% from September last year. Compared to August 2024 they are **down** by 10%.

Vermilion Parish Pendingings



Pending sales across Vermilion Parish are **up** 7% from September last year. Compared to August 2024 they are **up** by 12%.

Acadia Parish Pendingings



Pending sales across Acadia Parish are **up** 52% from September last year. Compared to August 2024 they are **up** by 16%.

Market Penetration



YOUR BRAND

COMPETITORS

Market Penetration Report by Companies

Top 10 Listing Companies in Acadiana – September 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Real Broker, LLC (I001335)	530.5	150,834,325	284,325	13.86	15.48
2	Latter & Blum (I001163)	416.5	126,753,084	304,329	10.88	13.01
3	Keller Williams Realty Acadiana (I000906)	470.5	104,747,128	222,629	12.29	10.75
4	Cicero Realty LLC (I001234)	360.0	92,860,399	257,946	9.40	9.53
5	EXP Realty, LLC (exprealty)	413.0	92,650,125	224,334	10.79	9.51
6	Keaty Real Estate Team (I000932)	269.0	72,390,319	269,109	7.03	7.43
7	Lamplighter Realty, LLC (I001186)	124.0	36,082,712	290,990	3.24	3.70
8	NextHome Cutting Edge Realty (I001236)	76.0	20,764,188	273,213	1.99	2.13
9	Dwight Andrus Real Estate Agency, LLC (I001261)	47.0	19,561,985	416,212	1.23	2.01
10	HUNCO Real Estate (I001141)	63.0	17,952,075	284,954	1.65	1.84

Top 10 Listing OR Selling Companies in Acadiana – September 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Real Broker, LLC (I001335)	1000.5	287,504,590	287,361	13.07	14.76
2	Latter & Blum (I001163)	821.5	257,970,093	314,023	10.73	13.24
3	Keller Williams Realty Acadiana (I000906)	1106.0	251,609,129	227,495	14.45	12.91
4	EXP Realty, LLC (exprealty)	1064.0	240,315,514	225,860	13.90	12.33
5	Keaty Real Estate Team (I000932)	501.0	137,102,276	273,657	6.54	7.04
6	Cicero Realty LLC (I001234)	420.0	108,091,344	257,360	5.49	5.55
7	Non-Mbr Office/Seller (I90001)	192.5	49,152,386	255,337	2.51	2.52
8	NextHome Cutting Edge Realty (I001236)	179.0	46,792,793	261,412	2.34	2.40
9	HUNCO Real Estate (I001141)	135.0	39,509,400	292,662	1.76	2.03
10	Lamplighter Realty, LLC (I001186)	124.0	36,082,712	290,990	1.62	1.85

Top 10 Listing Companies in Lafayette Parish – September 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Latter & Blum (I001163)	316.5	106,259,348	335,733	13.17	15.26
2	Real Broker, LLC (I001335)	326.0	102,817,214	315,390	13.56	14.77
3	Cicero Realty LLC (I001234)	306.0	80,480,954	263,010	12.73	11.56
4	Keller Williams Realty Acadiana (I000906)	273.0	70,304,919	257,527	11.36	10.10
5	EXP Realty, LLC (exprealty)	243.5	61,958,325	254,449	10.13	8.90
6	Keaty Real Estate Team (I000932)	180.0	52,110,020	289,500	7.49	7.49
7	Lamplighter Realty, LLC (I001186)	101.0	29,184,875	288,959	4.20	4.19
8	Dwight Andrus Real Estate Agency, LLC (I001261)	39.0	17,510,085	448,977	1.62	2.52
9	NextHome Cutting Edge Realty (I001236)	51.0	15,161,688	297,288	2.12	2.18
10	HUNCO Real Estate (I001141)	46.0	14,495,275	315,115	1.91	2.0

Top 10 Listing OR Selling Companies in Lafayette Parish – September 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Latter & Blum (I001163)	647.5	220,280,592	340,202	13.47	15.82
2	Real Broker, LLC (I001335)	655.0	208,743,704	318,693	13.62	14.99
3	Keller Williams Realty Acadiana (I000906)	662.5	170,870,512	257,918	13.78	12.27
4	EXP Realty, LLC (exprealty)	629.5	163,426,942	259,614	13.09	11.74
5	Keaty Real Estate Team (I000932)	348.0	103,066,119	296,167	7.24	7.40
6	Cicero Realty LLC (I001234)	352.0	92,468,449	262,694	7.32	6.64
7	NextHome Cutting Edge Realty (I001236)	114.0	34,155,848	299,613	2.37	2.45
8	HUNCO Real Estate (I001141)	106.0	32,861,510	310,014	2.20	2.36
9	Non-Mbr Office/Seller (I90001)	107.5	31,618,672	294,127	2.24	2.27
10	Lamplighter Realty, LLC (I001186)	101.0	29,184,875	288,959	2.10	2.10

Market Penetration Report by Companies

Top 10 Listing OR Selling Companies in Iberia Parish – September 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Keller Williams Realty Acadiana (I000906)	110.0	19,401,433	176,377	18.15	16.75
2	McGeeScott Realty (I001196)	72.0	15,597,198	216,628	11.88	13.46
3	EXP Realty, LLC (exprealty)	79.0	13,000,618	164,565	13.04	11.22
4	Latter & Blum (I001163)	60.0	12,327,870	205,464	9.90	10.64
5	Keaty Real Estate Team (I000932)	38.0	8,081,250	212,664	6.27	6.98
6	Real Broker, LLC (I001335)	25.0	5,241,794	209,672	4.13	4.52
7	WJH LLC of Delaware (I001363)	20.0	4,330,718	216,536	3.30	3.74
8	Cindy Herring Real Estate (I001038)	13.0	3,608,450	277,573	2.15	3.11
9	Caffery Real Estate, Inc. (I000915)	21.0	3,438,950	163,760	3.47	2.97
10	NextHome Cutting Edge Realty (I001236)	16.0	3,370,500	210,656	2.64	2.91

Top 10 Listing OR Selling Companies in St Landry Parish – September 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Keller Williams Realty Acadiana (I000906)	129.0	23,120,800	179,231	19.91	18.73
2	Real Broker, LLC (I001335)	91.0	21,401,104	235,177	14.04	17.33
3	EXP Realty, LLC (exprealty)	69.0	12,527,700	181,561	10.65	10.15
4	Latter & Blum (I001163)	34.0	7,203,205	211,859	5.25	5.83
5	Non-Mbr Office/Seller (I90001)	22.0	4,979,005	226,318	3.40	4.03
6	Hargroder Real Estate Group (I001199)	20.0	4,608,500	230,425	3.09	3.73
7	Goldie Locks Realty LLC (I001197)	20.0	4,491,900	224,595	3.09	3.64
8	RE/MAX Excellence (I001244)	26.0	4,432,580	170,484	4.01	3.59
9	Evolve Realty, LLC (I001367)	17.0	3,525,600	207,388	2.62	2.86
10	Keaty Real Estate Team (I000932)	17.0	3,510,910	206,524	2.62	2.84

Top 10 Listing OR Selling Companies in St Martin Parish – September 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Real Broker, LLC (I001335)	75.5	17,330,813	229,547	16.00	17.01
2	EXP Realty, LLC (exprealty)	80.5	17,274,010	214,584	17.06	16.95
3	Keller Williams Realty Acadiana (I000906)	78.0	14,729,590	188,841	16.53	14.46
4	RE/MAX Acadiana (I000020)	32.0	8,326,456	260,202	6.78	8.17
5	Latter & Blum (I001163)	28.0	6,282,650	224,380	5.93	6.17
6	Non-Mbr Office/Seller (I90001)	20.5	4,442,439	216,704	4.34	4.36
7	Lamplighter Realty, LLC (I001186)	12.0	4,019,439	334,953	2.54	3.95
8	Keaty Real Estate Team (I000932)	16.0	3,956,997	247,312	3.39	3.88
9	NextHome Cutting Edge Realty (I001236)	17.0	3,411,000	200,647	3.60	3.35
10	Rhodes Realty, LLC (I001240)	8.0	1,688,400	211,050	1.69	1.66

Market Penetration Report by Companies

Top 10 Listing OR Selling Companies in Vermilion Parish – September 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Real Broker, LLC (I001335)	92.0	22,277,935	242,151	14.24	17.56
2	EXP Realty, LLC (exprealty)	101.0	15,677,894	155,227	15.63	12.36
3	Cicero Realty LLC (I001234)	68.0	15,622,895	229,748	10.53	12.31
4	Keller Williams Realty Acadiana (I000906)	71.0	12,032,405	169,470	10.99	9.48
5	Latter & Blum (I001163)	40.0	9,757,444	243,936	6.19	7.69
6	Keaty Real Estate Team (I000932)	22.0	5,966,500	271,205	3.41	4.70
7	RE/MAX Acadiana (I000020)	32.0	5,510,264	172,196	4.95	4.34
8	HUNCO Real Estate (I001141)	14.0	3,166,700	226,193	2.17	2.50
9	Non-Mbr Office/Seller (I90001)	14.0	2,888,948	206,353	2.17	2.28
10	Lamplighter Realty, LLC (I001186)	11.0	2,878,398	261,673	1.70	2.27

Top 10 Listing OR Selling Companies in Acadia Parish – September 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	EXP Realty, LLC (exprealty)	105.0	18,408,350	175,318	22.06	20.95
2	Keaty Real Estate Team (I000932)	60.0	12,520,500	208,675	12.61	14.25
3	Real Broker, LLC (I001335)	62.0	12,509,240	201,762	13.03	14.23
4	Keller Williams Realty Acadiana (I000906)	55.5	11,454,389	206,385	11.66	13.03
5	Platinum Realty (I001092)	20.0	3,864,700	193,235	4.20	4.40
6	Non-Mbr Office/Seller (I90001)	17.5	2,979,332	170,248	3.68	3.39
7	Century 21 Action Realty (I001065)	16.0	2,405,300	150,331	3.36	2.74
8	Latter & Blum (I001163)	12.0	2,118,332	176,528	2.52	2.41
9	Parish Realty Acadiana (I001178)	9.0	1,941,800	215,756	1.89	2.21
10	Rayne Realty Co, Inc (I000111)	6.0	1,751,300	291,883	1.26	1.99